

Questions / responses related to the Electronic Monitoring Systems for U.S. West Coast and Alaska Fishing Vessels Request for Proposals

Q1) We are trying to get some clarification on the EM RFP (Electronic Monitoring Systems for U.S. West Coast and Alaska Fishing Vessels) put out by PSMFC recently. Is this going to be the funding mechanism for EM service providers for Tracks 1 & 2 of the ongoing cooperative research project in Alaska? I have put the question to NMFS and they have referred me to you.

Federal regulations require PSMFC to compete projects above a certain dollar threshold. The purpose of this RFP is to select an EM provider to assist PSMFC in the various projects in which we are currently engaged as well as new projects moving forward. The current projects list includes the Tracks 1 & 2 cooperative research projects in Alaska.

Q2) Equipment pricing: Is equipment provision requested to be under a lease or purchase arrangement?

For the purposes of responding to this RFP, assume ½ of the camera units will be leased for 12 months; ½ will be purchased.

Q3) RFP Section 4: Costs. Please clarify the number and location of boats for the West Coast. The current description is:

- 24 vessels; 12 in Newport, OR; 12 in Astoria, OR
- 8 vessels operating in the whiting fishery; 8 vessels operating in the non-whiting trawl fishery; 12 vessels fishing with fixed gear

Is this intended to mean that there are two scenarios that you require pricing for?

- Scenario 1: 24 vessels comprised of 12 in Newport and 12 in Astoria.
- Scenario 2: 28 vessels comprised of: 8 whiting, 8 trawl, 12 fixed gear.

If not, please clarify what the number of vessels and activity level is for pricing purposes.

There was a typo in the RFP.

Two cost estimates are requested – one for the West Coast, one for Alaska.

West Coast: A combined total of 24 West Coast vessels with 12 vessels operating out of Astoria and 12 vessels out of Newport, OR. Assume all installation, maintenance, video retrieval and other field services occurs in the vessel home port. In terms of vessel types, assume the following distribution:

- 8 whiting vessels
- 8 non-whiting trawlers
- 8 fixed gear vessels

Alaska: A combined total of 12 fixed gear vessels operating out of Dutch Harbor, Kodiak, Homer, Petersburg and Sitka (vessels operating out of each port). Assume all installation, maintenance, video retrieval and other field services occurs in the vessel home port.

Q4) Section 3: Tasks, Data Based Deliverables/Technical Approach: The RFP states that “the Contractor shall provide an example of in-season video”. Does this mean that the contractor will provide the examples that under the contract, or as a component of the RFP response?

The video should be part of the RFP response. The intent of the request is to see video quality, access and use your video review tools, your data capture tools, etc. from real-world fishery situations to help inform the selection process. Please include any other supporting documents (e.g. sensor data) that may help expedite the video review process.

Q5) Section 4 – General: The document requirement states the proposal must be prepared in two parts, technical and price for each region (four parts). It then indicates technical proposal for both regions combined, price separately (three parts). Given the evaluation criteria 1 to 4 would be the same for both regions and there is a limit on the number of pages, which approach would you like vendors to take?

Three parts – one technical proposal for both regions combined and separate price proposals.

Q6) Section 4 Cost: Both the West Coast and Alaska assume that “each port has 1 tech support visit/yr”. Can you clarify what this assumption means, and confirm that it is one visit per port (not vessel)?

For the purposes of this proposal assume hard drives are retrieved twice a month with a single, separate annual tech support visit to each port for the purposes of maintenance, hardware/software support, equipment upgrades, etc.