West Coast Charter Boat Survey Summary Report ~2000~



Pacific States Marine Fisheries Commission Economics Data Program January 2004

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Overview of 2000 West Coast Charter Boat Survey

Background & Justification

During 1995-1997, recreational fishermen accounted for 29%-34% of total ocean salmon landings on the Pacific coast. With regard to groundfish, the recreational fishery takes a modest share of overall Pacific coast landings, but does account for a significant share of the harvest of certain groundfish stocks. Charter vessels account for close to 50% of the ocean recreational harvest of both salmon and groundfish. Groundfish (particularly rockfish and lingcod) and salmon are the primary target species for charter boats operating in northern California, Oregon and Washington. Even in southern California, where salmon are customarily not caught and a variety of other target species are available to the fishery, charter vessels rely heavily on rockfish as a stable source of revenue when other less predictable species are not available.

As a result of declining groundfish stocks and increasing competition for the available harvest, the Pacific Fishery Management Council (Council) is faced with a number of significant commercial-recreational allocation issues, most immediately with regard to lingcod and bocaccio. The salmon fishery has also been subject to restrictive regulations due to listings of certain salmon runs under the Endangered Species Act. Data from a 1998 economic survey of marine anglers funded by the Science and Technology Office of the National Marine Fisheries Service are currently being used to model the effect of changes in groundfish and salmon regulations on angler demand. A natural extension to this modeling effort would be to determine the subsequent effects of such changes in angler demand on charter operations.

Methods

Pacific States Marine Fisheries Commission (PSMFC) completed a survey generating cost and earnings information for the year 2000 from the West coast charter and head boat fleet. The survey was administered by telephone interviews conducted by Economic Fisheries Information Network (EFIN) staff. The universe targeted by the survey consisted of vessels operating out of California, Oregon and Washington that provided ocean recreational fishing trips on a commercial basis during 1997-1998. All revenue-generating activities were covered in the survey, including whale watching trips, scuba trips, and recreational fishing trips in U.S., Mexican and Canadian waters. However, vessels that provided whale watching or scuba trips but did not provide ocean recreational fishing trips were excluded from the survey. Vessels confining their operations exclusively to Puget Sound were also excluded.

Approximately 12% of the charter and head boats licensed to operate in California, Oregon and Washington were surveyed. The selection method was stratified random sampling, with each stratum consisting of a particular combination of region and size class. Specifically, licensed vessels were categorized according to the region in which they were homeported: southern California (for homeports from the Mexican border to Point Conception), northern California (for homeports north of Point Conception to the Oregon border), Oregon, and Washington. Vessel size class was defined in terms of vessel length: "small" for lengths of 15-30 feet, "medium" for lengths of 31-49 feet, and "large" for lengths greater than 49 feet (Table 1).

Region, Size Class	Overall Length (ft)	No. Passengers
Southern California, Large	69	66
Southern California, Medium	60	26
Southern California, Small	40	13
Northern California, Large	61	35
Northern California, Medium	46	30
Northern California, Small	32	6
Oregon, Medium	41	19
Oregon, Small	23	6
Washington, Medium	45	20
Washington, Small	24	5

Table 1. Average vessel length (in feet) and number of passengers per region and size class.

The sampling goal for each stratum was calculated as follows: license data were used to calculate the mean and variance of vessel length for each region/size class stratum. The target sample size for each stratum was then derived as the sample size that allowed vessel length to be estimated within 15% of its mean value with 95% probability. Lacking prior information on annual vessel revenues and costs (which were the main focus of the survey), it was assumed (1) that revenues and costs were correlated with vessel length, and (2) that sample sizes, which allowed vessel length to be estimated with similar precision.

Survey participants were selected through a statistical random sampling methodology. All vessels across each region/size class were assigned a random number and then contacted based on their number order. During this sampling processes, either one of two things occurred: EFIN reached the sampling goal, or the population was censused. When contacting participants they had the opportunity to take part in the survey or not. If they decided to participate, EFIN collected the information and proceeded to contact the next participant in the population. If the participant decided they did not want to take part in the survey, their information was not collected, and mailings were sent to additional randomly selected vessels in those strata (for further discussion please see "Data Use Recommendations" on page 8).

Vessels randomly selected from each stratum were notified by mail to expect a telephone call regarding the survey and also received a copy of the survey instrument. Interviews were conducted over the telephone by EFIN staff over a seven-month period. The duration of the interviews ranged from 10 to 45 minutes. As surveys were completed, mailings were sent to additional, randomly selected vessels in those strata that had not yet reached their sampling goal. For some strata (e.g., southern California/small and southern California/medium), the sampling goal could not be attained even after contacting all license holders within the stratum. In such cases, the aggregate sample size goal was attained by "over sampling" in an adjacent stratum. Thus, for instance, given the inability to meet the sampling goals for the southern California/small and southern California/medium strata, extra surveys were administered in the southern California/large stratum to at least ensure that the overall southern California sampling goal was met.

A total of 83 vessel operators were interviewed. However, only 80 of the interviews resulted in complete survey data, as one northern California/medium vessel and two Oregon/small vessels did not provide revenue data. All 83 vessels are included in the final statistical analysis, except for the revenue statistics, which pertain to the 80 vessels that provided revenue data. Table 2 describes the total number in the charter fleet, the sampling goal, the number of vessel operators interviewed, and the number of completed surveys for each region and size class.

Area	Size Group	Total #	Goal	Interviewed	Completed
		in Fleet			
Southern California	Large	104	10	19	19
Southern California	Medium	35	9	3	3
Southern California	Small	57	12	9	9
Northern California	Large	39	9	5	5
Northern California	Medium	40	6	6	5
Northern California	Small	45	11	12	12
Oregon	Large/Medium	72	6	7	7
Oregon	Small	78	5	7	5
Washington	Large/Medium	72	7	8	8
Washington	Small	93	6	7	7
Total		635	81	83	80

Table 2. Sampling population goals and completed goals.

Statistical Analysis

The final collected Cost and Earnings data was used to compute the Mean, Median, Minimum value, Maximum value, Standard Deviation and Number of Responses for each question asked in the telephone interview. This report groups the results by region and size class. Additionally, coast wide results are also grouped by two size classes: Large/Medium and Small (page 10).

Results

Table 3 below reports the results from questions on vessel characteristics: percent of owners that operate their vessels (Owner Operation), percent of owners that own additional properties (Owns Other Properties), the market value of the owners property assets (Market Value of Property Assets) and the percent of owners that own more than one vessel (Owns Multiple Vessels). The region and size class aggregates the data.

Following Table 3, the completed surveys report the mean, median, minimum, maximum, standard deviation and number of responses for the coast wide data (please see pages 10-17) and the mean, standard deviation and number of responses for each region and size class (please see pages 18-57). For more detailed information regarding the median, minimum and maximum data please see the appendixes. Coast wide results as well as each region and size class aggregate this data.

Table 3. Vessel & owner characteristics.

	er l		ns er es		ty of ts	ns le	
	Owner Operation		Owns Other perties		Market Value of Property Assets	Owr Iltip esse	
	Ope	1	Owns Other Properties		N Va Pro	M N	
Northern CA	Yes	No	Yes	No	Mean	Yes	No
Large	100%	0%	40%	60%	\$10,800	0%	100%
Medium	83%	17%	50%	50%	\$3,166	16%	84%
Small	100%	0%	20%	80%	\$6,250	8%	92%
Southern CA	Yes	No	Yes	No	Mean	Yes	No
Large	42%	58%	32%	68%	\$9,000	58%	42%
Medium	66%	34%	66%	34%	\$8,894	0%	100%
Small	100%	0%	77%	23%	\$3,277	11%	89%
OR	Yes	No	Yes	No	Mean	Yes	No
Medium	86%	14%	57%	43%	\$78,285	71%	29%
Small	86%	14%	43%	57%	\$10,285	14%	86%
WA	Yes	No	Yes	No	Mean	Yes	No
Medium	88%	12%	38%	62%	\$25,625	13%	87%
Small	100%	0%	29%	71%	\$6,714	14%	86%

For those respondents that provided information on homeport and the owner's city of residence, the following information indicates how often they match (Table 4).

Northern CA	match	don't match
Large	95%	5%
Medium	67%	33%
Small	100%	0%
Southern CA	match	don't match
Large	20%	80%
Medium	80%	20%
Small	67%	33%
OR	match	don't match
Medium	71%	29%
Small	60%	40%
WA	match	don't match
Medium	88%	12%
Small	57%	43%

Table 4. Percent the owner county matches vessel port county.

Data Use Recommendations

Although the southern California/medium vessels were censused, only three participants took part in the survey. Out of the three responses, one large reply pushed the market value above the mean when compared to the southern California/large vessel responses. To take this matter into account, EFIN recommends combining the southern California/large results with the southern California/medium results. Additionally, the same data aggregation should be made for the northern California region/size classes. Another suggestion would be to group the results on a coast wide basis (please see pages 10 and 14, the coast wide responses are provided here).

Completed Surveys

West Coast Open Party and Charter Recreational Fishing Vessels Questionnaire

Coast Wide Large/Medium California, Oregon and Washington Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

*Y=33, N=15

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=20, N=28

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$21,895	Maximum	\$433,000
Median	\$0	Standard Deviation	\$64,967
Minimum	\$0	Number of Responses	48

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=16, N=32

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.4	Maximum	2.0
Median	0.0	Standard Deviation	0.5
Minimum	0.0	Number of Responses	48

Multi-vessel costs in 2000

	Mean	Median	Minimum	Maximum	Standard	Number of
					Deviation	Responses
f) Advertising	\$2,869	\$0	\$0	\$58,000	\$9,073	48
g) Professional	\$836	\$0	\$0	\$1,848	\$1,847	48
services (legal,						
accounting, etc.)						
h) Association fees	\$868	\$0	\$0	\$8,842	\$2,108	48
i) Telephones	\$679	\$0	\$0	\$9,225	\$1,726	48
j) Other office	\$662	\$0	\$0	\$14,000	\$2,186	48
expenses						
k) Labor for	\$1,656	\$0	\$0	\$36,000	\$6,576	48
shorebased personnel						
1) Lease/loan payments	\$949	\$0	\$0	\$13,200	\$2,700	48
for motor vehicles						
m) Other	\$146	\$0	\$0	\$5,000	\$745	48

*Y = Yes, N = No

(Page 1 of 4)

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed \underline{only} to that vessel, please provide the following information for that vessel.

	Mean	Median	Minimum	Maximum	Standard	Number of
					Deviation	Responses
a) Advertising	\$4,912	\$850	\$0	\$61,000	\$10,761	48
b) Professional	\$1,171	\$486	\$0	\$15,000	\$2,404	48
services (legal,						
accounting, etc.)						
c) Association fees	\$808	\$250	\$0	\$10,300	\$1,704	48
d) Telephones	\$1,893	\$441	\$0	\$14,622	\$3,304	48
e) Other office	\$1,000	\$0	\$0	\$8,475	\$2,043	48
expenses						
f) Labor for	\$5,164	\$0	\$0	\$60,000	\$11,085	48
shorebased						
personnel						
g) Lease or loan	\$789	\$0	\$0	\$9,200	\$2,103	48
payments for motor						
vehicles						
h) Other	\$893	\$0	\$0	\$13,295	\$2,694	48

Single vessel costs in 2000

3) Characteristics of Vessel

	Mean	Median	Minimum	Maximum	Standard	Number of
					Deviation	Responses
a) Length overall	55.7	51.0	30.0	105.0	16.3	48
(ft)						
b) Gross	42.6	34.5	0.0	99.0	28.3	48
registered tons						
c) Year built	1973	1975	1953	1998	9.7	48
(hull)						
d) Horsepower of	591.8	580.0	130.0	1,800.0	314.1	48
main engine						
e) Type of fuel	diesel/gas	NA	NA	NA	NA	47/1
f) Cruising Speed	12.0	11.0	8.0	20.0	2.7	48
(knots)						
g) Passenger	41.8	36.5	6.0	149.0	34.6	48
capacity						
h) Market Value	\$361,146	\$242,500	\$0	\$2,000,000	\$406,092	48
with permits						
i) Market Value	\$292,042	\$150,000	\$0	\$2,000,000	\$395,008	48
without permits						
j) Cost of vessel	\$230,000	\$152,500	\$0	\$1,650,000	\$281,220	48
when purchased						
by present owner						
k) Year	1990	1991	1969	2000	7.4	48
purchased						
$\overline{NA}-Not$	n Coast Wide	(Page 2 of 4)				

NA=Not

Large/Medium Coast Wide (Page 2 of 4)

4.2) Annual Expenditures

	Mean	Median	Minimum	Maximum	Standard Deviation	Number of Responses
a) Haulout	\$3,726	\$2,200	\$0	\$20,395	\$4,603	48
b) Engine Overhaul	\$4,378	\$0	\$0	\$68,000	\$10,798	48
c) All other vessel maintenance	\$12,540	\$4525	\$0	\$97,500	\$20,338	48
d) Electronics maintenance	\$1,162	\$0	\$0	\$15,000	\$2,524	48
e) Moorage	\$6,250	\$2,784	\$0	\$10,679	\$10,679	48
f) Insurance	\$8,391	\$6,798	\$0	\$34,473	\$6,922	48
g) Fuel	\$24,851	\$16,419	\$0	\$158,083	\$29,073	48
h) Supplies	\$7,689	\$2,487	\$0	\$74,835	\$13,750	48
i) Fees paid to domestic governments (including property taxes)	\$6,396	\$1,000	\$0	\$60,0733	\$12,761	48
j) Fees paid to foreign governments (including licenses)	\$6,805	\$0	\$0	\$50,000	\$13,845	48
k) Landing taxes (if any)	\$1,442	\$0	\$0	\$33,000	\$6,452	48
1) Food and Drink (for crew & passengers, if supplied by the vessel)	\$8,038	\$0	\$0	\$103,128	\$21,575	48
m) All payments to skipper & crew by the vessel (including wages, shares, salaries, bonuses & benefits & but excluding tips)	\$48,034	\$28,978	\$0	\$230,800	\$49,784	48
n) All commissions pair for booking trips	\$18,545	\$6,990	\$0	\$110,440	\$24,877	48
o) Payments for bait (including commissions where relevant)	\$18,460	\$6,970	\$0	\$94,541	\$24,166	48
p) Mortgage payments for vessel	\$14,963	\$7,200	\$0	\$106,800	\$22,847	48
q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling equipment, etc.	\$9,127	\$1,122	\$0	\$200,000	\$30,820	48
q2) Purchase of gear or equipment (Upgrades) including electronics, deck gear, engines, angling equipment, etc.	\$5,206	\$0	\$0	\$105,800	\$16,815	48

4.3) Annual revenue*

	Mean	Median	Minimum	Maximum	Standard Deviation	Number of Responses
a) Total receipts from all vessel activities in 2000	\$400,861	\$172,686	\$7,500	\$7,000,000	\$1,016,513	47
b) % of vessel receipts from recreational angling trips, (including receipts for gear, rental, food, etc.)	86.4%	98.0%	0.0%	100.0%	23.8%	47
c) % of vessel receipts from other charter activities such as whale watching, dive trips, burials at sea, etc.	9.3%	1.0%	0.0%	95.0%	18.5%	47
d) % of vessel receipts from other sources (commercial fishing, tendering, etc.)	2.3%	2.0%	0.0%	55.0%	9.7%	47

4.4) Other annual information

	Mean	Median	Minimum	Maximum	Standard Deviation	Number of Responses
a) No of full-time employees	2.5	1.0	0.0	12.0	3.0	48
b) No. of part-time or seasonal employees	4.9	2.5	0.0	25.0	5.5	48
c) Full-time equivalence of part-time and seasonal employees	1.4	1.4	0.0	6.0	1.9	48

4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?a) Recreational fishing trips:

	Mean	Median	Minimum	Maximum	Standard	Number of
					Deviation	Responses
i) Salmon	36.2	10.0	0.0	200.0	53.1	48
ii) Groundfish	26.9	2.5	0.0	215.0	48.4	48
iii) Large pelagic game fish	27.3	0.5	0.0	161.0	47.8	48
iv) Shellfish	0.8	0.0	0.0	20.0	4.0	48
v) Freelance trips	49.6	0.0	0.0	725.0	132.3	48
vi) Other recreational fishing	4.9	0.0	0.0	95.0	18.1	48
trips						

b) Other trips:

	Mean	Median	Minimum	Maximum	Standard	Number of Responses
					Deviation	
i) Nature watching	13.9	1.0	0.0	250.0	38.1	48
ii) Non fishing Scuba diving	0.4	0.0	0.0	20.0	2.9	48
iii) Burial	1.5	0.0	0.0	4.0	2.7	48
iv) Commercial Fishing	1.5	0.0	0.0	41.0	7.3	48
v) Other purpose	10.8	0.0	0.0	283.0	44.1	48

*one respondent did not provide this information

Large/Medium Coast Wide (Page 4 of 4)

West Coast Open Party and Charter Recreational Fishing Vessels Questionnaire

Coast Wide Small California, Oregon and Washington Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=8, N=26

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$6,386	Maximum	\$65,000
Median	\$0	Standard Deviation	\$14,754
Minimum	\$0	Number of Responses	35

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=2, N=33

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.1	Maximum	2.0
Median	0.1	Standard Deviation	0.5
Minimum	0.0	Number of Responses	35

Multi-vessel costs in 2000

	Mean	Median	Minimum	Maximum	Standard	Number of
					Deviation	Responses
f) Advertising	\$14.3	\$0.0	\$0.0	\$500.0	\$84.5	35
g) Professional	\$8.6	\$0.0	\$0.0	\$300.0	\$50.7	35
services (legal,						
accounting, etc.)						
h) Association fees	\$0.7	\$0.0	\$0.0	\$25	\$4.2	35
i) Telephones	\$28.6	\$0.0	\$0.0	\$1,000.0	\$169.0	35
j) Other office	\$22.9	\$0.0	\$0.0	\$800.0	\$135.2	35
expenses						
k) Labor for	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	35
shorebased						
personnel						
l) Lease/loan	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	35
payments for motor						
vehicles						
m) Other	\$0	\$0.0	\$0.0	\$0.0	\$0.0	35
*Y = Yes N = No						(Page 1 of 4)

Y = Yes, N = No

*Y=34, N=1

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

	Mean	Median	Minimum	Maximum	Standard	Number of
					Deviation	Responses
a) Advertising	\$1,020	\$400	\$0	\$6,000	\$1,558	35
b) Professional services	\$558	\$150	\$0	\$4,000	\$928	35
(legal, accounting, etc.)						
c) Association fees	\$148	\$0	\$0	\$1,250	\$277	35
d) Telephones	\$949	\$448	\$0	\$12,000	\$2,039	35
e) Other office expenses	\$374	\$35	\$0	\$3,000	\$723	35
f) Labor for shorebased	\$472	\$0	\$0	\$6,000	\$1,468	35
personnel						
g) Lease or loan	\$231	\$0	\$0	\$3,600	\$811	35
payments for motor						
vehicles						
h) Other	\$354	\$0	\$0	\$10,397	\$1,756	35

Single vessel costs in 2000

3) Characteristics of Vessel

	Mean	Median	Minimum	Maximum	Standard	Number of
					Deviation	Responses
a) Length overall (ft)	30.9	27.0	18.0	64.0	10.6	35
b) Gross registered tons	9.9	5.0	0.0	40.0	11.4	35
c) Year built (hull)	1982	1981	1921	2000	15.2	35
d) Horsepower of main	338.5	250.0	80.0	1,300.0	235.8	35
engine						
e) Type of fuel	diesel/gas	NA	NA	NA	NA	20/15
f) Cruising Speed (knots)	18.6	17.0	0.0	38.0	8.9	35
g) Passenger capacity	7.6	6.0	3.0	69.0	10.7	35
h) Market Value with	\$76,268	\$55,000	\$0	\$300,000	\$70,418	35
permits						
i) Market Value without	\$58,741	\$30,000	\$0	\$300,000	\$69,381	35
permits						
j) Cost of vessel when	\$65,687	\$50,000	\$500	\$250,000	\$55,555	35
purchased by present						
owner						
k) Year purchased	1994	1997	1977	2000	5.7	35

NA=Not Applicable

Small Coast Wide (Page 2 of 4)

4.2) Annual Expenditures

	Mean	Median	Minimum	Maximum	Standard	Number of
	* 221	* •		* 11.000	Deviation	Responses
a) Haulout	\$801	\$0	\$0	\$11,000	\$1,981	35
b) Engine Overhaul	\$653	\$0	\$0	\$5,000	\$1,389	35
c) All other vessel maintenance	\$2,262	\$1,200	\$0	\$11,000	\$2,617	35
d) Electronics maintenance	\$262	\$0	\$0	\$3,000	\$582	35
e) Moorage	\$2,467	\$1,000	\$0	\$10,800	\$2,806	35
f) Insurance	\$2,092	\$1,529	\$588	\$12,000	\$2,059	35
g) Fuel	\$4,455	\$2,500	\$400	\$20,009	\$4,969	35
h) Supplies	\$2,323	\$1,200	\$0	\$15,000	\$3,406	35
i) Fees paid to domestic governments (including property taxes)	\$1,488	\$708	\$0	\$11,700	\$2,310	35
j) Fees paid to foreign governments (including licenses)	\$302	\$0	\$0	\$4,000	\$959	35
k) Landing taxes (if any)	\$303	\$0	\$0	\$1,345	\$1,345	35
l) Food and Drink (for crew & passengers, if supplied by the vessel)	\$343	\$0	\$0	\$681	\$681	35
m) All payments to skipper & crew by the vessel (including wages, shares, salaries, bonuses & benefits & but excluding tips)	\$8,198	\$1,107	\$-1,795	\$80,000	\$16,090	35
n) All commissions pair for booking trips	\$1,345	\$0	\$0	\$16,560	\$3,435	35
o) Payments for bait (including commissions where relevant)	\$2,310	\$600	\$0	\$28,000	\$4,955	35
p) Mortgage payments for vessel	\$3,125	\$0	\$0	\$20,209	\$5,623	35
q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling equipment, etc.	\$4,309	\$0	\$0	\$120,000	\$20,194	35
q2) Purchase of gear or equipment (Upgrades) including electronics, deck gear, engines, angling equipment, etc.	\$1,036	\$0	\$0	\$11,000	\$2,268	35

Small Coast Wide (Page 3 of 4)

4.3) Annual revenue*

	Mean	Median	Minimum	Maximum	Standard Deviation	Number of Responses
a) Total receipts from all vessel activities in 2000	\$35,668	\$172,696	\$7,500	\$7,000,000	\$50,829	33
b) % of vessel receipts from recreational angling trips, (including receipts for gear, rental, food, etc.)	92.9%	100.0%	35.0%	100.0%	14.5%	33
c) % of vessel receipts from other charter activities such as whale watching, dive trips, burials at sea, etc.	4.6%	0.0%	0.0%	40.0%	10.0%	33
d) % of vessel receipts from other sources (commercial fishing, tendering, etc.)	2.0%	0.0%	0.0%	65.0%	11.3%	33

4.4) Other annual information

	Mean	Median	Minimum	Maximum	Standard Deviation	Number of Responses
a) No of full-time employees	3.3	0.0	0.0	100.0	16.8	35
b) No. of part-time or seasonal employees	1.0	0.0	0.0	8.0	1.8	35
c) Full-time equivalence of part-time and seasonal employees	0.3	0.0	0.0	3.5	0.8	35

4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?a) Recreational fishing trips:

	Mean	Median	Minimum	Maximum	Standard	Number of
					Deviation	Responses
i) Salmon	22.1	10.0	0.0	130.0	29.4	35
ii) Groundfish	15.9	0.0	0.0	160.0	38.7	35
iii) Large pelagic game fish	11.4	0.0	0.0	100.0	24.1	35
iv) Shellfish	0.1	0.0	0.0	5.0	0.9	35
v) Freelance trips	9.0	0.0	0.0	100.0	22.7	35
vi) Other recreational fishing	8.4	0.0	0.0	120.0	23.5	35
trips						

b) Other trips:

	Mean	Median	Minimum	Maximum	Standard	Number of
					Deviation	Responses
i) Nature watching	0.8	0.0	0.0	10.0	2.0	35
ii) Non fishing Scuba diving	0.1	0.0	0.0	2.0	0.3	35
iii) Burial	0.3	0.0	0.0	4.0	1.0	35
iv) Commercial Fishing	3.5	0.0	0.0	100.0	17.0	35
v) Other purpose	0.9	0.0	0.0	22.0	3.9	35

*two respondents did not provide this information

Small Coast Wide (Page 4 of 4)

West Coast Open Party and Charter Recreational Fishing Vessels Questionnaire

Large Southern California Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=6, N=13

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$9,000
Standard Deviation	\$15,003
Number of Responses	19

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=11, N=8

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.6
Standard Deviation	0.5
Number of Responses	19

Multi-vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
f) Advertising	\$6,060	\$13,643	19
g) Professional services	\$2,019	\$2,522	19
(legal, accounting, etc.)			
h) Association fees	\$2,110	\$2,997	19
i) Telephones	\$781	\$1,135	19
j) Other office expenses	\$777	\$1,328	19
k) Labor for shorebased	\$2,105	\$6,548	19
personnel			
1) Lease/loan payments	\$2,083	\$3,854	19
for motor vehicles			
m) Other	\$326	\$1,165	19

*Y = Yes, N = No

(Page 1 of 4)

*Y=8, N=11

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

	Mean	Standard	Number of
		Deviation	Responses
a) Advertising	\$7,964	\$16,213	19
b) Professional services (legal,	\$1,733	\$3,656	19
accounting, etc.)			
c) Association fees	\$1,355	\$2,567	19
d) Telephones	\$1,449	\$3,390	19
e) Other office expenses	\$751	\$1,731	19
f) Labor for shorebased personnel	\$5,677	\$9,621	19
g) Lease or loan payments for motor	\$1,026	\$2,074	19
vehicles			
h) Other	\$976	\$2,744	19

Single vessel costs in 2000

3) Characteristics of Vessel

	Mean	Standard	Number of
		Deviation	Responses
a) Length overall (ft)	68.8	15.7	19
b) Gross registered tons	65.5	26.9	19
c) Year built (hull)	1973	10.9	19
d) Horsepower of main engine	676.1	354.3	19
e) Type of fuel	diesel	NA	19
f) Cruising Speed (knots)	10.6	1.1	19
g) Passenger capacity	66.4	42.3	19
h) Market Value with permits	\$575,526	\$384,169	19
i) Market Value without permits	\$430,000	\$408,561	19
j) Cost of vessel when purchased by	\$359,736	\$376,687	19
present owner			
k) Year purchased	1990	6.8	19

NA=Not Applicable

Large Southern California (Page 2 of 4)

4.2) Annual Expenditures

		Mean	Standard Deviation	Number of Responses
	a) Haulout	\$4,987	\$5,208	19
	b) Engine Overhaul	\$7,393	\$16,201	19
	c) All other vessel maintenance	\$18,028	\$25,650	19
	d) Electronics maintenance	\$1,082	\$1,826	19
	e) Moorage	\$7,857	\$14,862	19
	f) Insurance	\$13,337	\$7,838	19
	g) Fuel	\$39,952	\$34,410	19
	h) Supplies	\$11,328	\$18,984	19
	i) Fees paid to domestic governments	\$12,551	\$18,080	19
	(including property taxes)j) Fees paid to foreign governments (including licenses)	\$14,494	\$17,610	19
Lanca	k) Landing taxes (if any)	\$3,358	\$10,066	19
Large	1) Food and Drink (for crew & passengers, if supplied by the vessel)	\$14,795	\$28,172	19
	m) All payments to skipper & crew by the vessel (including wages, shares, salaries, bonuses & benefits & but excluding tips)	\$85,711	\$54,621	19
	n) All commissions pair for booking trips	\$34,758	\$31,152	19
	o) Payments for bait (including commissions where relevant)	\$37,396	\$25,952	19
	p) Mortgage payments for vessel	\$26,211	\$30,748	19
	q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling equipment, etc.	\$16,237	\$47,378	19
	q2) Purchase of gear or equipment (Upgrades) including electronics, deck gear, engines, angling equipment, etc.	\$10,371	\$25,332	19

Southern California (Page 3 of 4)

4.3) Annual revenue

	Mean	Standard Deviation	Number of Responses
a) Total receipts from all vessel	\$774,952	\$1,535,662	19
activities in 2000			
b) % of vessel receipts from	86.7%	24.4%	19
recreational angling trips, (including			
receipts for gear, rental, food, etc.)			
c) % of vessel receipts from other	14.3%	24.4%	19
charter activities such as whale			
watching, dive trips, burials at sea,			
etc.			
d) % of vessel receipts from other	0.0%	0.0%	19

sources (commercial fishing,		
tendering, etc.)		

4.4) Other annual information

	Mean	Standard Deviation	Number of Responses
a) No of full-time employees	4.3	3.3	19
b) No. of part-time or seasonal	8.6	7.0	19
employees			
c) Full-time equivalence of part-time	1.1	2.0	19
and seasonal employees			

- 4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?
 - b) Recreational fishing trips:

	Mean	Standard Deviation	Number of Responses
i) Salmon	0.1	0.4	19
ii) Groundfish	11.2	28.5	19
iii) Large pelagic game fish	45.3	57.1	19
iv) Shellfish	0.0	0.0	19
v) Freelance trips	112.4	194.8	19
vi) Other recreational fishing	5.1	21.8	19
trips			

c) Other trips:

	Mean	Standard Deviation	Number of Responses
i) Nature watching	22.6	57.0	19
ii) Non fishing Scuba	1.0	4.6	19
diving			
iii) Burial	0.8	1.7	19
iv) Commercial Fishing	0.0	0.0	19
v) Other purpose	17.7	64.7	19

Large Southern California (Page 4 of 4)

WEST COAST OPEN PARTY AND CHARTER RECREATIONAL FISHING VESSELS QUESTIONNAIRE

Medium Southern California Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=2, N=1

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$8,894
Standard Deviation	\$16,289
Number of Responses	3

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=0, N=3

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.0
Standard Deviation	0.0
Number of Responses	3

Multi-vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
f) Advertising	\$0	\$0	3
g) Professional services (legal,	\$0	\$0	3
accounting, etc.)			
h) Association fees	\$0	\$0	3
i) Telephones	\$0	\$0	3
j) Other office expenses	\$0	\$0	3
k) Labor for shorebased personnel	\$0	\$0	3
1) Lease/loan payments for motor	\$0	\$0	3
vehicles			
m) Other	\$0	\$0	3

(Page 1 of 4)

Y=2, N=1

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

Single vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
a) Advertising	\$4,335	\$6,514	3
b) Professional services (legal,	\$1,416	\$1,025	3
accounting, etc.)			
c) Association fees	\$1,455	\$1,377	3
d) Telephones	\$6,872	\$6,712	3
e) Other office expenses	\$3,967	\$4,263	3
f) Labor for shorebased personnel	\$0	\$0	3
g) Lease or loan payments for motor	\$652	\$1,130	3
vehicles			
h) Other	\$1,674	\$1,512	3

3) Characteristics of Vessel

	Mean	Standard	Number of
		Deviation	Responses
a) Length overall (ft)	59.7	19.1	3
b) Gross registered tons	50.3	41.8	3
c) Year built (hull)	1967	12.7	3
d) Horsepower of main engine	693.3	482.2	3
e) Type of fuel	diesel	NA	3
f) Cruising Speed (knots)	9.3	1.2	3
g) Passenger capacity	26.3	12.7	3
h) Market Value with permits	**\$786,666	**\$1,057,607	3
i) Market Value without	*	*	*
permits			
j) Cost of vessel when	**\$383,333	**\$374,444	3
purchased by present owner			
k) Year purchased	1990	10.6	3

*Cannot report due to confidentiality reasons.

**The Medium Southern California results when compared with the Large Southern California results are larger due to the fact that one participant's response was over six times larger than the next highest response for the "Market Value with permits"

NA=Not Applicable

Medium Southern California (Page 2 of 4)

4.2) Annual Expenditures

	Mean	Standard	Number of
		Deviation	Responses
a) Haulout	\$1,966	\$1,950	3
b) Engine Overhaul	\$5,151	\$6,178	3
c) All other vessel maintenance	\$29,035	\$42,460	3
d) Electronics maintenance	\$853	\$743	3
e) Moorage	\$13,755	\$12,445	3
f) Insurance	\$9,653	\$4,323	3
g) Fuel	\$49,960	\$50,804	3 3 3
h) Supplies	\$15,478	\$19,978	3
i) Fees paid to domestic governments	\$3,439	\$3,410	3
(including property taxes)			
j) Fees paid to foreign governments	\$16,978	\$19,913	3
(including licenses)			
k) Landing taxes (if any)	\$0	\$0	3
1) Food and Drink (for crew & passengers,	\$34,271	\$38,781	3
if supplied by the vessel)			
m) All payments to skipper & crew by the	\$53,869	\$41,977	3
vessel (including wages, shares, salaries,			
bonuses & benefits & but excluding tips)			
n) All commissions pair for booking trips	\$32,605	\$10,571	3
o) Payments for bait (including	\$28,984	\$25,683	3
commissions where relevant)			
p) Mortgage payments for vessel	\$27,298	\$24,307	3
q1) Purchase of gear or equipment	\$2,512	\$4,351	3
(Replacement) including electronics, deck			
gear, engines, angling equipment, etc.			
q2) Purchase of gear or equipment	\$0	\$0	3
(Upgrades) including electronics, deck			
gear, engines, angling equipment, etc.			

4.3) Annual revenue

	Mean	Standard Deviation	Number of Responses
a) Total receipts from all vessel activities in 2000	\$363,472	\$31,810	3
b) % of vessel receipts from recreational angling	100%	0.0%	3
trips (including receipts for gear, rental, food,			
etc.)			
c) % of vessel receipts from other charter	0.0%	0.0%	3
activities such as whale watching, dive trips,			
burials at sea, etc.			
d) % of vessel receipts from other sources	0.0%	0.0%	3
(commercial fishing, tendering, etc.)			

4.4) Other annual information

	Mean	Standard Deviation	Number of Responses
a) No of full-time employees	3.0	3.6	3
b) No. of part-time or seasonal employees	4.3	2.5	3
c) Full-time equivalence of part- time and seasonal employees	2.7	1.2	3

4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?

a) Recreational fishing trips:

	Mean	Standard Deviation	Number of Responses
i) Salmon	0.0	0.0	3
ii) Groundfish	3.3	5.8	3
iii) Large pelagic game fish	110.7	55.6	3
iv) Shellfish	0.0	0.0	3
v) Freelance trips	0.0	0.0	3
vi) Other recreational fishing	0.0	0.0	3
trips			

b) Other trips:

	Mean	Standard Deviation	Number of Responses
i) Nature watching	3.3	5.8	3
ii) Non fishing Scuba	0.0	0.0	3
diving			
iii) Burial	0.7	1.2	3
iv) Commercial Fishing	0.0	0.0	3
v) Other purpose	0.0	0.0	3

Medium Southern California (Page 4 of 4)

WEST COAST OPEN PARTY AND CHARTER RECREATIONAL FISHING VESSELS QUESTIONNAIRE

Small Southern California Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=7, N=2

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$3,277
Standard Deviation	\$7,446
Number of Responses	9

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=1, N=8

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.0
Standard Deviation	0.0
Number of Responses	9

Multi-vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
f) Advertising	\$0	\$0	9
g) Professional services (legal,	\$0	\$0	9
accounting, etc.)			
h) Association fee	\$0	\$0	9
i) Telephones	\$0	\$0	9
j) Other office expenses	\$0	\$0	9
k) Labor for shorebased personnel	\$0	\$0	9
l) Lease or loan payments for motor	\$0	\$0	9
vehicles			
m) Other	\$0	\$0	9

(Page 1 of 4)

Y=9, N=0

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

	Mean	Standard	Number of
		Deviation	Responses
a) Advertising	\$1,342	\$1,387	9
b) Professional services (legal,	\$927	\$1,540	9
accounting, etc.)			
c) Association fees	\$272	\$492	9
d) Telephones	\$808	\$670	9
e) Other office expenses	\$416	\$729	9
f) Labor for shorebased personnel	\$1,711	\$2,598	9
g) Lease/loan payments for motor	\$333	\$1,000	9
vehicles			
h) Other	\$0	\$0	9

Single vessel costs in 2000

3) Characteristics of Vessel

	Mean	Standard	Number of
		Deviation	Responses
a) Length overall (ft)	40.2	11.3	9
b) Gross registered tons	19.8	12.5	9
c) Year built (hull)	1975	21.7	9
d) Horsepower of main engine	393.3	165.4	9
e) Type of fuel	diesel/gas	NA	8/1
f) Cruising Speed (knots)	14.6	7.1	9
g) Passenger capacity	12.6	21.2	9
h) Market Value with permits	\$118,888	\$77,410	9
i) Market Value without permits	\$84,444	\$70,774	9
j) Cost of vessel when purchased by	\$88,611	\$52,958	9
present owner			
k) Year purchased	1992	6.1	9

Small Southern California (Page 2 of 4)

4.2) Annual Expenditures

	Mean	Standard Deviation	Number of Responses
a) Haulout	\$1,777	\$3,632	9
b) Engine Overhaul	\$1,233	\$1,736	9
c) All other vessel maintenance	\$2,900	\$2,755	9
d) Electronics maintenance	\$488	\$488	9
e) Moorage	\$4,448	\$3,854	9
f) Insurance	\$3,172	\$3,371	9
g) Fuel	\$6,740	\$4,739	9
h) Supplies	\$3,056	\$3,598	9
i) Fees paid to domestic governments (including property taxes)	\$3,609	\$3,695	9
j) Fees paid to foreign governments (including licenses)	\$1,134	\$1,688	9
k) Landing taxes (if any)	\$827	\$2,482	9
1) Food and Drink (for crew & passengers, if supplied by the vessel)	\$968	\$1,000	9
m) All payments to skipper & crew by the vessel (including wages, shares, salaries, bonuses & benefits & but excluding tips)	\$9,078	\$11,702	9
n) All commissions pair for booking trips	\$983	\$1,719	9
o) Payments for bait (including commissions where relevant)	\$5,488	\$8,625	9
p) Mortgage payments for vessel	\$3,748	\$5,837	9
q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling equipment, etc.	\$1,144	\$2,260	9
q2) Purchase of gear or equipment (Upgrades) including electronics, deck gear, engines, angling equipment, etc.	\$1,266	\$2,142	9

4.3) Annual revenue

	Mean	Standard Deviation	Number of Responses
a) Total receipts from all vessel activities in 2000	\$53,210	\$69,470	9
b) % of vessel receipts from recreational angling trips	93.9%	13.1%	9
(including receipts for gear, rental, food, etc.)			
c) % of vessel receipts from other charter activities such	6.1%	13.1%	9
as whale watching, dive trips, burials at sea, etc.			
d) % of vessel receipts from other sources (commercial	0.0%	0.0%	9
fishing, tendering, etc.)			

4.4) Other annual information

	Mean	Standard Deviation	Number of Responses
a) No of full-time employees	0.2	0.7	9
b) No. of part-time or seasonal	1.7	1.9	9
employees			
c) Full-time equivalence of part-time	0.5	1.2	9
and seasonal employees			

4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?

a) Recreational trips:

	Mean	Standard Deviation	Number of Responses
i) Salmon	0.0	0.0	9
ii) Groundfish	26.2	56.1	9
iii) Large pelagic game fish	26.8	33.1	9
iv) Shellfish	0.0	0.0	9
v) Freelance trips	24.0	40.5	9
vi) Other recreational fishing	8.6	17.9	9
trips			

b) Other trips:

	Mean	Standard Deviation	Number of Responses
i) Nature watching	0.3	0.7	9
ii) Non fishing Scuba	0.0	0.0	9
diving			
iii) Burial	0.7	1.3	9
iv) Commercial Fishing	1.2	2.4	9
v) Other purpose	2.9	7.3	9

Small Southern California (Page 4 of 4)

WEST COAST OPEN PARTY AND CHARTER RECREATIONAL FISHING VESSELS QUESTIONNAIRE

Large Northern California Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=2, N=3

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$10,800
Standard Deviation	\$14,939
Number of Responses	5

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=0, N=5

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.0
Standard Deviation	0.0
Number of Responses	5

Multi-vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
f) Advertising	\$0	\$0	5
g) Professional services (legal,	\$0	\$0	5
accounting, etc.)			
h) Association fees	\$0	\$0	5
i) Telephones	\$0	\$0	5
j) Other office expenses	\$0	\$0	5
k) Labor for shorebased	\$0	\$0	5
personnel			
1) Lease/loan payments for motor	\$0	\$0	5
vehicles			
m) Other	\$0	\$0	5

(Page 1 of 4)

Y=5, N=0

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

	Mean	Standard	Number of
		Deviation	Responses
a) Advertising	\$5,889	\$4,820	5
b) Professional services (legal,	\$1,850	\$863	5
accounting, etc.)			
c) Association fees	\$581	\$115	5
d) Telephones	\$3,196	\$740	5
e) Other office expenses	\$1,863	\$2,076	5
f) Labor for shorebased personnel	\$13,600	\$26,024	5
g) Lease/loan payments for motor	\$3,280	\$4,546	5
vehicles			
h) Other	\$0	\$0	5

Single vessel costs in 2000

3) Characteristics of Vessel

	Mean	Standard	Number of
		Deviation	Responses
a) Length overall (ft)	52.2	5.7	5
b) Gross registered tons	30.6	11.2	5
c) Year built (hull)	1976	11.6	5
d) Horsepower of main engine	600.0	254.9	5
e) Type of fuel	diesel	NA	5
f) Cruising Speed (knots)	13.4	3.4	5
g) Passenger capacity	39.2	7.7	5
h) Market Value with permits	\$237,000	\$159,593	5
i) Market Value without permits	\$200,000	\$147,104	5
j) Cost of vessel when purchased by	\$168,000	\$94,379	5
present owner			
k) Year purchased	1992	7.0	5

Large Northern California (Page 2 of 4)

4.1) Annual Expenditures

	Mean	Standard Deviation	Number of Responses
a) Haulout	\$8,599	\$6,786	5
b) Engine Overhaul	\$3,200	\$4,381	5
c) All other vessel maintenance	\$11,708	\$7,022	5
d) Electronics maintenance	\$1,100	\$1,024	5
e) Moorage	\$5,196	\$3,506	5
f) Insurance	\$6,686	\$584	5
g) Fuel	\$19,381	\$5,232	5
h) Supplies	\$9,316	\$9,175	5
i) Fees paid to domestic governments (including property taxes)	\$2,716	\$5,148	5
j) Fees paid to foreign governments (including licenses)	\$0	\$0	5
k) Landing taxes (if any)	\$280	\$626	5
1) Food and Drink (for crew & passengers, if supplied by the vessel)	\$150	\$335	5
m) All payments to skipper & crew by the vessel (including wages, shares, salaries, bonuses & benefits & but excluding tips)	\$17,435	\$6,732	5
n) All commissions pair for booking trips	\$10,022	\$9,423	5
o) Payments for bait (including commissions where relevant)	\$2,637	\$3,137	5
p) Mortgage payments for vessel	\$11,617	\$8,594	5
q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling equipment, etc.	\$800	\$1,095	5
q2) Purchase of gear or equipment (Upgrades) including electronics, deck gear, engines, angling equipment, etc.	\$1,800	\$2,683	5

Large Northern California (Page 3 of 4)

4.3) Annual revenue

	Mean	Standard Deviation	Number of Responses
a) Total receipts from all vessel	\$183,761	\$61,064	5
activities in 2000			
b) % of vessel receipts from	74.0%	23.3%	5
recreational angling trips			
(including receipts for gear, rental,			
food, etc.)			
c) % of vessel receipts from other	15.0%	18.7%	5
charter activities such as whale			
watching, dive trips, burials at sea,			
etc.			
d) % of vessel receipts from other	11.0%	24.6%	5
sources (commercial fishing,			
tendering, etc.)			

4.4) Other annual information

	Mean	Standard Deviation	Number of Responses
a) No of full-time employees	1.2	0.5	5
b) No. of part-time or seasonal employees	2.2	2.0	5
c) Full-time equivalence of part-time and seasonal employees	1.8	2.5	5

- 4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?
 - a) Recreational fishing trips:

	Mean	Standard Deviation	Number of Responses
i) Salmon	80.7	62.1	5
ii) Groundfish	37.5	86.9	5
iii) Large pelagic game fish	4.7	6.6	5
iv) Shellfish	0.0	0.0	5
v) Freelance trips	36.7	45.6	5
vi) Other recreational fishing	0.5	1.3	5
trips			

b) Other trips:

	Mean	Standard Deviation	Number of Responses
i) Nature watching	8.3	11.7	5
ii) Non fishing Scuba	0.7	0.0	5
diving			
iii) Burial	3.2	3.6	5
iv) Commercial Fishing	5.0	13.4	5
v) Other purpose	5.2	13.3	5

Large Northern California (Page 4 of 4)

WEST COAST OPEN PARTY AND CHARTER RECREATIONAL FISHING VESSELS QUESTIONNAIRE

Medium Northern California Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=3, N=3

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$3,166
Standard Deviation	\$6,824
Number of Responses	6

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=1, N=5

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.2
Standard Deviation	0.4
Number of Responses	6

Multi-vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
f) Advertising	\$1,666	\$4,082	6
g) Professional services (legal,	\$0	\$0	6
accounting, etc.)			
h) Association fees	\$100	\$245	6
i) Telephones	\$1,000	\$2,450	6
j) Other office expenses	\$416	\$1,021	6
k) Labor for shorebased personnel	\$0	\$0	6
l) Lease/loan payments for motor	\$0	\$0	6
vehicles			
m) Other	\$0	\$0	6

(Page 1 of 4)

Y=5, N=1

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

Single	vessel	costs	in	2000

	Mean	Standard	Number of
		Deviation	Responses
a) Advertising	\$1,967	\$2,202	6
b) Professional services (legal,	\$662	\$754	6
accounting, etc.)			
c) Association fees	\$308	\$265	6
d) Telephones	\$1,589	\$1,340	6
e) Other office expenses	\$498	\$555	6
f) Labor for shorebased personnel	\$3,333	\$8,165	6
g) Lease/loan payments for motor	\$0	\$0	6
vehicles			
h) Other	\$0	\$0	6

3) Characteristics of Vessel

	Mean	Standard	Number of
		Deviation	Responses
a) Length overall (ft)	45.7	4.0	6
b) Gross registered tons	23.3	12.5	6
c) Year built (hull)	1972	5.8	6
d) Horsepower of main	648.3	178.9	6
engine			
e) Type of fuel	diesel	NA	6
f) Cruising Speed (knots)	14.7	3.2	6
g) Passenger capacity	30.2	12.2	6
h) Market Value with	\$142,166	\$97,673	6
permits			
i) Market Value without	\$141,333	\$98,248	6
permits			
j) Cost of vessel when	\$121,666	\$42,387	6
purchased by present owner			
k) Year purchased	1991	5.5	6

Medium Northern California (Page 2 of 4)

4.1) Annual Expenditures

	Mean	Standard Deviation	Number of Responses
a) Haulout	\$2,836	\$2,038	6
b) Engine Overhaul	\$3,083	\$3,441	6
c) All other vessel maintenance	\$5,565	\$3,636	6
d) Electronics maintenance	\$200	\$400	6
e) Moorage	\$3,974	\$2,481	6
f) Insurance	\$5,800	\$2,048	6
g) Fuel	\$12,261	\$9,982	6
h) Supplies	\$2,548	\$2,721	6
i) Fees paid to domestic governments (including property taxes)	\$2,316	\$2,961	6
j) Fees paid to foreign governments (including licenses)	\$0	\$0	6
k) Landing taxes (if any)	\$666	\$1,633	6
l) Food and Drink (for crew & passengers, if supplied by the vessel)	\$0	\$0	6
m) All payments to skipper & crew by the vessel (including waves, shares, salaries, bonuses & benefits & but excluding tips)	\$18,457	\$13,635	6
n) All commissions pair for booking trips	\$2,669	\$4,676	6
o) Payments for bait (including commissions where relevant)	\$5,191	\$5,652	6
p) Mortgage payments for vessel	\$2,680	\$5,781	6
q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling equipment, etc.	\$3,083	\$7,310	6
q2) Purchase of gear or equipment (Upgrades) including electronics, deck gear, engines, angling equipment, etc.	\$600	\$1,200	6

Medium Northern California (Page 3 of 4)

4.3) Annual revenue*

	Mean	Standard Deviation	Number of Responses
a) Total receipts from all vessel activities	\$76,427	\$64,110	5
in 2000			
b) % of vessel receipts from recreational	91.5%	20.3%	5
angling trips (including receipts for gear,			
rental, food, etc.)			
c) % of vessel receipts from other charter	8.5%	20.3%	5
activities such as whale watching, dive			
trips, burials at sea, etc.			
d) % of vessel receipts from other sources	0.0%	0.0%	5
(commercial fishing, tendering, etc.)			

4.4) Other annual information

	Mean	Standard Deviation	Number of Responses
a) No of full-time employees	1.0	0.6	6
b) No. of part-time or seasonal	1.5	1.0	6
employees			
c) Full-time equivalence of part-time	1.9	2.4	6
and seasonal employees			

- 4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?
 - a) Recreational fishing trips:

	Mean	Standard Deviation	Number of Responses
i) Salmon	91.8	44.0	6
ii) Groundfish	33.3	45.0	6
iii) Large pelagic game fish	5.8	14.3	6
iv) Shellfish	0.0	0.0	6
v) Freelance trips	4.8	10.0	6
vi) Other recreational fishing	0.2	0.4	6
trips			

b) Other trips:

	Mean	Standard Deviation	Number of Responses
i) Nature watching	8.7	20.3	6
ii) Non fishing Scuba	0.0	0.0	6
diving			
iii) Burial	2.0	4.0	6
iv) Commercial Fishing	0.0	0.0	6
v) Other purpose	0.0	0.0	6

*one respondent did not provide this information

Medium Northern California (Page 4 of 4)

WEST COAST OPEN PARTY AND CHARTER RECREATIONAL FISHING VESSELS QUESTIONNAIRE

Small Northern California Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=2, N=10

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$6,250
Standard Deviation	\$18,723
Number of Responses	12

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=1, N=11

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.0
Standard Deviation	0.0
Number of Responses	12

Multi-vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
f) Advertising	\$0	\$0	12
g) Professional services (legal,	\$0	\$0	12
accounting, etc.)			
h) Association fees	\$0	\$0	12
i) Telephones	\$0	\$0	12
j) Other office expenses	\$0	\$0	12
k) Labor for shorebased personnel	\$0	\$0	12
1) Lease/loan payments for motor	\$0	\$0	12
vehicles			
m) Other	\$0	\$0	12

(Page 1 of 4)

Y=12, N=0

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

Single	vessel	costs	in	2000	

	Mean	Standard	Number of
		Deviation	Responses
a) Advertising	\$1,215	\$2,247	12
b) Professional services (legal, accounting, etc.)	\$558	\$688	12
c) Association fees	\$114	\$147	12
d) Telephones	\$684	\$820	12
e) Other office expenses	\$427	\$832	12
f) Labor for shorebased personnel	\$58	\$202	12
g) Lease/loan payments for motor vehicles	\$0	\$0	12
h) Other	\$64	\$158	12

3) Characteristics of Vessel

	Mean	Standard	Number of
		Deviation	Responses
a) Length overall (ft)	32.1	10.4	12
b) Gross registered tons	11.1	10.7	12
c) Year built (hull)	1981	9.4	12
d) Horsepower of main engine	421.7	347.4	12
e) Type of fuel	diesel/gas	NA	7/5
f) Cruising Speed (knots)	17.0	5.5	12
g) Passenger capacity	6.2	0.6	12
h) Market Value with permits	\$91,291	\$82,036	12
i) Market Value without permits	\$80,750	\$88,633	12
j) Cost of vessel when purchased	\$76,958	\$72,428	12
by present owner			
k) Year purchased	1993	7.0	12

Small Northern California (Page 2 of 4)

Annual Information for Vessel in 2000

4.1) Annual Expenditures

	Mean	Standard Deviation	Number of Responses
a) Haulout	\$897	\$1,032	12
b) Engine Overhaul	\$900	\$1,708	12
c) All other vessel maintenance	\$2,997	\$3,371	12
d) Electronics maintenance	\$391	\$854	12
e) Moorage	\$2,971	\$2,392	12
f) Insurance	\$2,447	\$1,495	12
g) Fuel	\$6,172	\$6,359	12
h) Supplies	\$2,311	\$4,193	12
i) Fees paid to domestic governments (including property taxes)	\$723	\$632	12
j) Fees paid to foreign governments (including licenses)	\$29	\$101	12
k) Landing taxes (if any)	\$254	\$880	12
1) Food and Drink (for crew & passengers, if supplied by the vessel)	\$160	\$488	12
 m) All payments to skipper & crew by the vessel (includes wages, shares, salaries, bonuses & benefits & but excluding tips) 	\$10,976	\$23,132	12
n) All commissions pair for booking trips	\$2,975	\$5,423	12
o) Payments for bait (including commissions where relevant)	\$2,177	\$2,909	12
p) Mortgage payments for vessel	\$5,145	\$7,366	12
q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling equipment, etc.	\$10,855	\$34,405	12
q2) Purchase of gear or equipment (Upgrades)) including electronics, deck gear, engines, angling equipment, etc.	\$1,422	\$3,340	12

Small Northern California (Page 3 of 4)

4.3) Annual revenue

	Mean	Standard Deviation	Number of Responses
a) Total receipts from all vessel activities in 2000	\$43,379	\$54,689	12
b) % of vessel receipts from recreational angling	91.5%	19.2%	12
trips (including receipts for gear, rental, food, etc.)			
c) % of vessel receipts from other charter activities	2.9%	7.3%	12
such as whale watching, dive trips, burials at sea,			
etc.			
d) % of vessel receipts from other sources	5.6%	18.7%	12
(commercial fishing, tendering, etc.)			

4.4) Other annual information

	Mean	Standard Deviation	Number of Responses
a) No of full-time employees	8.9	28.7	12
b) No. of part-time or seasonal employees	1.2	2.3	12
c) Full-time equivalence of part- time and seasonal employees	0.3	0.9	12

4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?

a) Recreational fishing trips:

	Mean	Standard Deviation	Number of Responses
i) Salmon	19.3	20.7	12
ii) Groundfish	18.5	43.0	12
iii) Large pelagic game fish	13.2	25.2	12
iv) Shellfish	0.0	0.0	12
v) Freelance trips	8.2	10.7	12
vi) Other recreational fishing trips	5.3	14.6	12

b) Other trips:

	Mean	Standard Deviation	Number of Responses
i) Nature watching	0.3	0.8	12
ii) Non fishing Scuba diving	0.0	0.0	12
iii) Burial	0.3	1.2	12
iv) Commercial Fishing	8.3	28.9	12
v) Other purpose	0.0	0.0	12

WEST COAST OPEN PARTY AND CHARTER RECREATIONAL FISHING VESSELS QUESTIONNAIRE

Medium Oregon Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=4, N=3

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$78,285
Standard Deviation	\$157,699
Number of Responses	7

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=5, N=2

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.6
Standard Deviation	0.8
Number of Responses	7

Multi-vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
f) Advertising	\$1,795	\$3,949	7
g) Professional services (legal	\$255	\$523	7
accounting, etc.)			
h) Association fees	\$135	\$232	7
i) Telephones	\$1,675	\$3,457	7
j) Other office expenses	\$2,071	\$5,263	7
k) Labor for shorebased personnel	\$5,642	\$13,450	7
1) Lease/loan payments for motor	\$857	\$2,268	7
vehicles			
m) Other	\$119	\$316	7

(Page 1 of 4)

Y=6, N=1

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

	Mean	Standard	Number of
		Deviation	Responses
a) Advertising	\$1,683	\$3,004	7
b) Professional services (legal, accounting, etc.)	\$214	\$193	7
c) Association fees	\$208	\$213	7
d) Telephones	\$461	\$780	7
e) Other office expenses	\$1,076	\$2,847	7
f) Labor for shorebased personnel	\$2,357	\$4,497	7
g) Lease/loan payments for motor vehicles	\$0	\$0	7
h) Other	\$2,756	\$5,157	7

Single vessel costs in 2000

3) Characteristics of Vessel

	Mean	Standard Deviation	Number of
	44.4		Responses
a) Length overall (ft)	41.4	7.4	7
b) Gross registered tons	21.4	10.4	7
c) Year built (hull)	1975	9.5	7
d) Horsepower of main engine	399.3	275.1	7
e) Type of fuel	diesel/gas	NA	6/1
f) Cruising Speed (knots)	12.7	3.2	7
g) Passenger capacity	18.6	14.5	7
h) Market Value with permits	\$110,285	\$87,372	7
i) Market Value without permits	\$122,857	\$74,196	7
j) Cost of vessel when purchased	\$100,000	\$89,116	7
by present owner			
k) Year purchased	1990	10.7	7

Medium Oregon (Page 2 of 4)

Annual Information for Vessel in 2000

4.1) Annual Expenditures

	Mean	Standard	Number of
		Deviation	Responses
a) Haulout	\$1,357	\$2,320	7
b) Engine Overhaul	\$2,142	\$5,669	7
c) All other vessel maintenance	\$7,969	\$12,736	7
d) Electronics maintenance	\$1,197	\$2,193	7
e) Moorage	\$1,521	\$657	7
f) Insurance	\$4,948	\$5,210	7
g) Fuel	\$6,863	\$7,572	7
h) Supplies	\$2,345	\$2,422	7
i) Fees paid to domestic governments (including property taxes)	\$347	\$383	7
j) Fees paid to foreign governments (including licenses)	\$0	\$0	7
k) Landing taxes (if any)	\$0	\$0	7
1) Food and Drink (for crew & passengers, if	\$165	\$238	7
supplied by the vessel)			
m) All payments to skipper & crew by the vessel (including wages, shares, salaries, bonuses & benefits & but excluding tips)	\$19,331	\$29,941	7
n) All commissions pair for booking trips	\$3,414	\$7,017	7
o) Payments for bait (including commissions where relevant)	\$4,179	\$10,002	7
p) Mortgage payments for vessel	\$5,245	\$5,019	7
q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling equipment, etc.	\$5,821	\$9,444	7
q2) Purchase of gear or equipment (Upgrades) including electronics, deck gear, engines, angling equipment, etc.	\$5,035	\$11,162	7

4.3) Annual revenue

	Mean	Standard Deviation	Number of Responses
a) Total receipts from all vessel activities in 2000	\$85,269	\$95,837	7
b) % of vessel receipts from recreational angling	89.6%	17.9%	7
trips (including receipts for gear, rental, food, etc.)			
c) % of vessel receipts from other charter activities	10.1%	18.0%	7
such as whale watching, dive trips, burials at sea,			
etc.			
d) % of vessel receipts from other sources	0.3%	0.8%	7
(commercial fishing, tendering, etc.)			

4.4) Other annual information

	Mean	Standard Deviation	Number of Responses
a) No of full-time employees	2.0	3.6	7
b) No of part-time or seasonal employees	2.6	3.2	7
c) Full-time equivalence of part- time and seasonal employees	0.7	0.9	7

4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?

a) Recreational fishing trips:

	Mean	Standard Deviation	Number of Responses
i) Salmon	32.1	48.7	7
ii) Groundfish	50.9	75.6	7
iii) Large pelagic game fish	1.1	2.3	7
iv) Shellfish	5.7	10.0	7
v) Freelance trips	0.6	1.5	7
vi) Other recreational fishing	2.9	5.6	7
trips			

b) Other trips:

	Mean	Standard Deviation	Number of Responses
i) Nature watching	14.0	27.1	7
ii) Non fishing Scuba diving	0.0	0.0	7
iii) Burial	2.9	4.0	7
iv) Commercial Fishing	0.0	0.0	7
v) Other purpose	19.4	45.0	7

Medium Oregon (Page 4 of 4)

WEST COAST OPEN PARTY AND CHARTER RECREATIONAL FISHING VESSELS QUESTIONNAIRE

Small Oregon Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=3, N=4

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$10,285
Standard Deviation	\$14,103
Number of Responses	7

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=1, N=6

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.3
Standard Deviation	0.8
Number of Responses	7

Multi-vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
f) Advertising	\$0	\$0	7
g) Professional services (legal,	\$0	\$0	7
accounting, etc.)			
h) Association fees	\$0	\$0	7
i) Telephones	\$0	\$0	7
j) Other office expenses	\$0	\$0	7
k) Labor for shorebased personnel	\$0	\$0	7
l) Lease/loan payments for motor	\$0	\$0	7
vehicles			
m) Other	\$0	\$0	7

(Page 1 of 4)

Y=6, N=1

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

Single	vessel	costs	in	2000	

	Mean	Standard	Number of
		Deviation	Responses
a) Advertising	\$847	\$1,062	7
b) Professional services (legal, accounting, etc.)	\$182	\$243	7
c) Association fees	\$112	\$168	7
d) Telephones	\$2,076	\$4,398	7
e) Other office expenses	\$171	\$262	7
f) Labor for shorebased personnel	\$59	\$157	7
g) Lease/loan payments for motor vehicles	\$728	\$1,384	7
h) Other	\$94	\$250	7

3) Characteristics of Vessel

	Mean	Standard Deviation	Number of Responses
a) Length overall (ft)	23.4	1.8	7
b) Gross registered tons	1.0	2.6	7
c) Year built (hull)	1989	13.3	7
d) Horsepower of main engine	262.1	76.5	7
e) Type of fuel	diesel/gas	NA	2/5
f) Cruising Speed (knots)	24.4	6.4	7
g) Passenger capacity	6.2	0.8	7
h) Market Value with permits	\$32,197	\$21,307	7
i) Market Value without permits	\$18,850	\$28,178	7
j) Cost of vessel when purchased by present	\$39,421	\$23,596	7
owner			
k) Year purchased	1994	4.6	7

Annual Information for Vessel in 2000

4.1) Annual Expenditures

	Mean	Standard Deviation	Number of
a) Haulout	\$23	\$62	Responses
	\$25 \$137	\$363	7
b) Engine Overhaul	\$137		7
c) All other vessel maintenance		\$720	-
d) Electronics maintenance	\$0 © 425	\$0	7
e) Moorage	\$435	\$374	7
f) Insurance	\$1,038	\$559	7
g) Fuel	\$1,265	\$1,117	7
h) Supplies	\$2,042	\$3,568	7
i) Fees paid to domestic governments (including property taxes)	\$291	\$545	7
j) Fees paid to foreign governments (including licenses)	\$0	\$0	7
k) Landing taxes (if any)	\$0	\$0	7
1) Food and Drink (for crew & passengers, if supplied by the vessel)	\$42	\$113	7
m) All payments to skipper & crew by the vessel (including wages, shares, salaries, bonuses & benefits & but excluding tips)	\$3,776	\$7,545	7
n) All commissions pair for booking trips	\$52	\$139	7
o) Payments for bait (including commissions where relevant) –	\$554	\$624	7
p) Mortgage payments for vessel	\$1,372	\$3,632	7
q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling equipment, etc.	\$864	\$1,570	7
q2) Purchase of gear or equipment (Upgrades) including electronics, deck gear, engines, angling equipment, etc.	\$352	\$691	7

4.3) <u>Annual revenue*</u>

	Mean	Standard Deviation	Number of Responses
a) Total receipts from all vessel activities in 2000	\$6,889	\$8,067	5
b) % of vessel receipts from recreational angling	95.8%	5.8%	5
trips (including receipts for gear, rental, food, etc.)			
c) % of vessel receipts from other charter activities	4.2%	5.8%	5
such as whale watching, dive trips, burials at sea,			
etc.			
d) % of vessel receipts from other sources	0.0%	0.0%	5
(commercial fishing, tendering, etc.)			

4.4) Other annual information

	Mean	Standard Deviation	Number of Responses
a) No of full-time employees	0.7	0.5	7
b) No of part-time or seasonal employees	0.1	0.4	7
c) Full-time equivalence of part- time and seasonal employees	0.0	0.0	7

4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?

a) Recreational fishing trips:

	Mean	Standard Deviation	Number of Responses
i) Salmon	29.0	18.8	7
ii) Groundfish	5.6	22.7	7
iii) Large pelagic game fish	0.0	0.0	7
iv) Shellfish	0.0	0.0	7
v) Freelance trips	0.0	0.0	7
vi) Other recreational fishing	5.0	11.2	7
trips			

b) Other trips:

	Mean	Standard Deviation	Number of Responses
i) Nature watching	1.1	2.0	7
ii) Non fishing Scuba diving	0.3	0.8	7
iii) Burial	0.1	0.4	7
iv) Commercial Fishing	1.7	4.5	7
v) Other purpose	0.9	2.3	7

*two respondents did not provide this information

WEST COAST OPEN PARTY AND CHARTER RECREATIONAL FISHING VESSELS QUESTIONNAIRE

Medium Washington Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=3, N=5

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$25,625
Standard Deviation	\$43,870
Number of Responses	8

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=1, N=7

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.1
Standard Deviation	0.4
Number of Responses	8

Multi-vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
f) Advertising	\$0	\$0	8
g) Professional services (legal,	\$0	\$0	8
accounting, etc.)			
h) Association fees	\$0	\$0	8
i) Telephones	\$0	\$0	8
j) Other office expenses	\$0	\$0	8
k) Labor for shorebased personnel	\$0	\$0	8
l) Lease/loan payments for motor	\$0	\$0	8
vehicles			
m) Other	\$0	\$0	8

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Y=7, N=1

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

Single	vessel	costs	in	2000

	Mean	Standard	Number of
		Deviation	Responses
a) Advertising	\$2,305	\$3,631	8
b) Professional services (legal, accounting, etc.)	\$537	\$683	8
c) Association fees	\$303	\$135	8
d) Telephones	\$1,742	\$3,775	8
e) Other office expenses	\$280	\$382	8
f) Labor for shorebased personnel	\$4,437	\$7,789	8
g) Lease/loan payments for motor vehicles	\$0	\$0	8
h) Other	\$0	\$0	8

3) Characteristics of Vessel

	Mean	Standard	Number of
		Deviation	Responses
a) Length overall (ft)	45.1	7.8	8
b) Gross registered tons	25.6	14.2	8
c) Year built (hull)	1974	7.7	8
d) Horsepower of main engine	474.4	262.8	8
e) Type of fuel	diesel	NA	8
f) Cruising Speed (knots)	12.9	2.5	8
g) Passenger capacity	19.5	9.4	8
h) Market Value with permits	\$153,750	\$117,100	8
i) Market Value without permits	\$80,000	\$119,732	8
j) Cost of vessel when purchased	\$98,125	\$86,878	8
by present owner			
k) Year purchased	1986	6.7	8

Annual Information for Vessel in 2000

4.1) Annual Expenditures

	Mean	Standard Deviation	Number of Responses
a) Haulout	\$1,084	\$815	8
b) Engine Overhaul	\$587	\$1,142	8
c) All other vessel maintenance	\$3,068	\$5,454	8
d) Electronics maintenance	\$2,193	\$5,210	8
e) Moorage	\$6,118	\$9,106	8
f) Insurance	\$2,192	\$1,132	8
g) Fuel	\$8,171	\$8,303	8
h) Supplies	\$3,641	\$6,042	8
i) Fees paid to domestic governments (including property taxes)	\$3,537	\$7,176	8
j) Fees paid to foreign governments (including licenses)	\$37	\$106	8
k) Landing taxes (if any)	\$0	\$0	8
1) Food and Drink (for crew & passengers, if supplied by the vessel)	\$0	\$0	8
m) All payments to skipper & crew by the vessel (including wages, shares, salaries, bonuses & benefits & but excluding tips)	\$22,781	\$26,453	8
n) All commissions pair for booking trips	\$5,247	\$4,705	8
o) Payments for bait (including commissions where relevant)	\$1,875	\$4,224	8
p) Mortgage payments for vessel	\$3,425	\$4,969	8
q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling equipment, etc.	\$7,348	\$15,289	8
q2) Purchase of gear or equipment (Upgrades) including electronics, deck gear, engines, angling equipment, etc.	\$625	\$1,382	8

Medium Washington (Page 3 of 4)

4.3) Annual revenue

	Mean	Standard Deviation	Number of Responses
a) Total receipts from all vessel activities in 2000	\$131,460	\$145,437	8
b) % of vessel receipts from recreational angling	79.3%	35.0%	8
trips (including receipts for gear, rental, food, etc.)			
c) % of vessel receipts from other charter activities	2.1%	3.0%	8
such as whale watching, dive trips, burials at sea,			
etc. (commercial fishing, tendering, etc.)			
d) % of vessel receipts from other sources	6.1%	13.4%	8

4.4) Other annual information

	Mean	Standard Deviation	Number of Responses
a) No of full-time employees	0.7	0.7	8
b) No. of part-time or seasonal	2.5	4.0	8
employees			
c) Full-time equivalence of part-	1.0	2.0	8
time and seasonal employees			

4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?

a) Recreational fishing trips:

	Mean	Standard Deviation	Number of Responses
i) Salmon	59.1	57.4	8
ii) Groundfish	36.1	34.0	8
iii) Large pelagic game fish	5.5	9.3	8
iv) Shellfish	0.0	0.0	8
v) Freelance trips	0.0	0.0	8
vi) Other recreational fishing	14.4	28.2	8
trips			

b) Other trips:

	Mean	Standard Deviation	Number of Responses
i) Nature watching	5.6	8.8	8
ii) Non fishing Scuba diving	0.0	0.0	8
iii) Burial	0.5	0.9	8
iv) Commercial Fishing	5.1	14.5	8
v) Other purpose	1.6	5.0	8

WEST COAST OPEN PARTY AND CHARTER RECREATIONAL FISHING VESSELS QUESTIONNAIRE

Small Washington Survey Responses

Characteristics of Firm

2.1) Does the owner generally operate this vessel?

2.2) Does this firm own vehicles or buildings that are used primarily for the charter business? Y=2, N=5

2.2 a) If yes, what is the total estimated current market value of these assets?

Mean	\$6,714
Standard Deviation	\$16,899
Number of Responses	7

2.3) Did the owner of this vessel own other charter or open party vessels in 2000?

Y=1, N=6

2.3.a) If yes, please fill in the tables below identifying the other vessels and providing the 2000 costs for all vessels combined. If no, proceed to 2.4.

Mean	0.3
Standard Deviation	0.8
Number of Responses	7

Multi-vessel costs in 2000

	Mean	Standard	Number of
		Deviation	Responses
f) Advertising	\$71	\$189	7
g) Professional services (legal	\$43	\$113	7
accounting, etc.)			
h) Association fees	\$4	\$9	7
i) Telephones	\$142	\$378	7
j) Other office expenses	\$114	\$302	7
k) Labor for shorebased personnel	\$0	\$0	7
1) Lease/loan payments for motor	\$0	\$0	7
vehicles			
m) Other	\$0	\$0	7

(Page 1 of 4)

Y=7, N=0

2.4) If the only vessel owned is the vessel identified in Item 1 at the beginning of this survey or if any of the costs listed above can be attributed <u>only</u> to that vessel, please provide the following information for that vessel.

Single	vessel	costs	in	2000

	Mean	Standard	Number of
		Deviation	Responses
a) Advertising	\$442	\$386	7
b) Professional services (legal, accounting, etc.)	\$457	\$635	7
c) Association fees	\$80	\$113	7
d) Telephones	\$454	\$664	7
e) Other office expenses	\$429	\$924	7
f) Labor for shorebased personnel	\$0	\$0	7
g) Lease/loan payments for motor vehicles	\$0	\$0	7
h) Other	\$1,564	\$3,900	7

3) Characteristics of Vessel

	Mean	Standard Deviation	Number of Responses
a) Length overall (ft)	25.6	5.0	7
b) Gross registered tons	3.9	4.9	7
c) Year built (hull)	1987	12.9	7
d) Horsepower of main engine	201.9	68.4	7
e) Type of fuel	diesel/gas	NA	3/4
f) Cruising Speed (knots)	22.7	14.6	7
g) Passenger capacity	5.4	1.0	7
h) Market Value with permits	\$39,785	\$17,944	7
i) Market Value without permits	\$27,857	\$21,767	7
j) Cost of vessel when purchased by present	\$43,157	\$33,707	7
owner			
k) Year purchased	1996	2.5	7

Annual Information for Vessel in 2000

4.1) Annual Expenditures

	Mean	Standard Deviation	Number of Responses
a) Haulout	\$158	\$241	7
b) Engine Overhaul	\$0	\$0	7
c) All other vessel maintenance	\$1,893	\$1,433	7
d) Electronics maintenance	\$12	\$32	7
e) Moorage	\$1,087	\$859	7
f) Insurance	\$1,099	\$357	7
g) Fuel	\$1,764	\$751	7
h) Supplies	\$1,682	\$1,457	7
i) Fees paid to domestic governments (including property taxes)	\$1,268	\$1,163	7
j) Fees paid to foreign governments (including licenses)	\$0	\$0	7
k) Landing taxes (if any)	\$16	\$42	7
1) Food and Drink (for crew & passengers, if supplied by the vessel)	\$150	\$214	7
m) All payments to skipper & crew by the vessel (including wages, shares, salaries, bonuses & benefits & but excluding tips)	\$6,726	\$14,302	7
n) All commissions pair for booking trips	\$306	\$518	7
o) Payments for bait (including commissions where relevant)	\$208	\$370	7
p) Mortgage payments for vessel	\$614	\$1,184	7
q1) Purchase of gear or equipment (Replacement) including electronics, deck gear, engines, angling, equipment, etc.	\$600	\$950	7
q2) Purchase of gear or equipment (Upgrades) including electronics, deck gear, engines, angling, equipment, etc.	\$757	\$1,043	7

4.3) Annual revenue

	Mean	Standard Deviation	Number of Responses
a) Total receipts from all vessel activities in 2000	\$20,452	\$11,649	7
b) % of vessel receipts from recreational angling	91.7%	13.5%	7
trips (including receipts for gear, rental, food, etc.)			
c) % of vessel receipts from other charter activities	5.7%	13.1%	7
such as whale watching, dive trips, burials at sea,			
etc.			
d) % of vessel receipts from other sources	0.0%	0.0%	7
(commercial fishing, tendering, etc.)			

4.4) Other annual information

	Mean	Standard Deviation	Number of Responses
a) No of full-time employees	0.4	0.5	7
b) No. of part-time or seasonal employees	0.4	0.5	7
c) Full-time equivalence of part-time and seasonal employees	0.2	0.4	7

4.5) Can you please tell us how many trips you made in the year 2000 based on the primary purpose of the trip?

a) Recreational fishing trips:

	Mean	Standard Deviation	Number of Responses
i) Salmon	48.4	46.2	7
ii) Groundfish	5.6	4.4	7
iii) Large pelagic game fish	0.0	0.0	7
iv) Shellfish	0.7	2.0	7
v) Freelance trips	0.0	0.0	7
vi) Other recreational fishing	17.1	45.4	7
trips			

b) Other trips:

	Mean	Standard Deviation	Number of Responses
i) Nature watching	1.9	4.0	7
ii) Non fishing Scuba diving	0.0	0.0	7
iii) Burial	0.1	0.4	7
iv) Commercial Fishing	0.0	0.0	7
v) Other purpose	0.0	0.0	7

Appendixes

The following tables include additional statistical information for the Charter Boat Survey Results. Appendix A reports the mean, median, minimum, maximum, standard deviation (SD) and number (count of responses) for the Coast wide data. Appendix B reports the mean, median, minimum, maximum, standard deviation (SD) and number for each region and size class.

Appendix A. Coast wide data.

2.3) DID TH	E OWNER OF	THIS VES	SEL OWN OT	THER CHARTI	ER OR OPEN	PARTY VES	SELS I	IN 20	000?	
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER				
LARGE	.35	.00	.00	2.00	.53	48				
SMALL	.11	.00	.00	2.00	.47	35				
2.2) DOES T	HIS FIRM O	WN VEHICL	ES OR BUII	DINGS THAT	I ARE USED	PRIMARILY	FOR 7	THE (CHARTER	BUSINESS?
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER				
LARGE	21895.83									
SMALL	6385.71	.00	.00	65000.00	14753.91	35				
2.3f) MULTI	-VESSEL AD	VERTISING	COST							
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER				
LARGE	2869.19	.00	.00	58000.00	9073.38	48				
SMALL	14.29	.00	.00	500.00	84.52	35				
2.3g) MULTI	-VESSEL PR	OFESSIONA	L SERVICES	5						
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER				
LARGE	836.73	.00	.00	7500.00	1847.75	48				
SMALL	8.57	.00	.00	300.00	50.71	35				
2.3h) MULTI	-VESSEL AS	SOCIATION	FEES							
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER				
LARGE	867.71	.00	.00	8842.00	2107.91	48				
SMALL	.71	.00		25.00						
2.3i) MULTI	-VESSEL PH	ONE COST								
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER				
LARGE	678.69	.00	.00	9225.00	1726.15	48				
SMALL	28.57	.00			169.03	35				
2.3j) MULTI	-VESSEL OF	FICE EXPE	NSES							
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER				
LARGE SMALL	661.79 22.86	.00	.00	14000.00 800.00		48 35				
2.3k) MULTI										
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER				
LARGE	1656.25	.00	0.0	36000.00	6576 20	48				
SMALL	.00	.00	.00			35				

2.31) MULT	I-VESSEL	LEASE	OR	LOAN	PAYMENTS	FOR	MOTOR	VEHICLES
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2101/ 110111	120022 221	01 01 101						
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL					2699.59 .00			
2.3m) MULTI-	VESSEL OTH	ER PAYMEN	TS					
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	146.60 .00	.00 .00	.00	5000.00	745.32 .00	48 35		
2.4a) SINGLE	-VESSEL AD	VERTISING	G COST					
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	4912.69 1019.89	850.00 400.00	.00	61000.00 6000.00	10760.74 1557.83	48 35		
2.4b) SINGLE	-VESSEL PR	OFESSION	AL SERVICE	S				
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	1171.25 557.86	486.25 150.00	.00	15000.00 4000.00	2403.98 927.75	48 35		
2.4c) SINGLE	-VESSEL AS	SOCIATION	I FEES					
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	807.60 147.57	250.00 .00	.00	10300.00 1250.00	1704.02 277.31	48 35		
2.4d) SINGLE	-VESSEL PH	ONE COST						
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	1892.54 948.79	441.50 447.64	.00	14622.00 12000.00	3304.39 2038.57	48 35		
2.4e) SINGLE	-VESSELOFF	ICE EXPEN	ISES					
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	1000.21 373.76	.00 35.00	.00 .00	8475.00 3000.00	2042.54 723.02	48 35		
2.4f) SINGLE	-VESSEL LA	BOR FOR S	HOREBASED	PERSONNEL				
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	5164.17 471.89	.00	.00	60000.00 6000.00	11084.89 1467.58	48 35		
2.4g) SINGLE	2.4g) SINGLE-VESSEL LEASE OR LOAN PAYMENTS FOR MOTOR VEHICLES							

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE SMALL	788.93 231.43	.00	.00	9200.00 3600.00	2103.43 810.51	48 35

2.4h) SINGLE-VESSEL OTHER PAYMENTS

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE	893.17	.00		13295.00		48
SMALL	353.83	.00	.00	10397.00	1755.54	35

3.a) SINGLE-VESSEL LENGTH OVERALL IN FEET

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE	55.67	51.00	30.00	105.00	16.27	48
SMALL	30.94	27.00	18.00	64.00	10.64	35

3.b) SINGLE-VESSEL GROSS REGISTERED TONS

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE	42.56	34.50	.00	99.00	28.25	48
SMALL	9.86	5.00		40.00	11.37	35

3.d) SINGLE-VESSEL HORSEPOWER OF MAIN ENGINES

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE	591.77	580.00	130.00	1800.00	314.10	48
SMALL	338.51	250.00	80.00	1300.00	235.83	35

3.f) SINGLE-VESSEL CRUISING SPEED IN KNOTS

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE	12.00	11.00	8.00	20.00	2.73	48
SMALL	18.60	17.00	.00	38.00	8.92	35

3.g) SINGLE-VESSEL PASSENGER CAPACITY

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE	41.75	36.50	6.00	149.00	34.56	48
SMALL	7.57	6.00	3.00	69.00	10.72	35

3.h) SINGLE-VESSEL MARKET VALUE WITH PERMITS

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE SMALL		242500.0 55000.00		2000000.0		48 35

3.i) SINGLE-VESSEL MARKET VALUE WITHOUT PERMITS

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE	292041.7	150000.0	.00	2000000.0	395007.7	48
SMALL	58741.43	30000.00	.00	300000.00	69381.27	35

3.j) SINGLE-VESSEL COST OF VESSEL WHEN PURCHASED BY PRESENT OWNER

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE SMALL		152500.0 50000.00		1650000.0 250000.00		48 35

3.k) SINGLE_VESSEL YEAR PURCHASED

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	1990.04 1994.14	1991.00 1997.00	1969.00 1977.00	2000.00 2000.00	7.36 5.67	48 35		
4.2a) HAULO	JT							
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	3726.09 801.17	2200.00 .00	.00 .00	20395.00 11000.00	4603.03 1981.31	48 35		
4.2b) ENGINA	e overhaui	L						
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	4377.79 653.19	.00	.00	68000.00 5000.00	10798.06 1389.47	48 35		
4.2c) ALL 0'	THER VESSI	EL MAINTEN	JANCE					
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	12540.03 2261.53	4525.00 1200.00	.00 .00	97500.00 11000.00	20338.23 2617.01	48 35		
4.2d) ELECT	RONICS MAI	INTENANCE						
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL								
4.2e) MOORAG	ΞE							
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL								
4.2f) INSUR	ANCE							
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	8391.30 2091.57	6798.50 1529.00	.00 588.00	35473.00 12000.00	6922.26 2058.93	48 35		
4.2g) FUEL								
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	24851.45 4455.46	16419.50 2500.00	.00 400.00	158083.00 20009.00	29072.65 4969.28	48 35		
4.2h) SUPPLIES								
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER		
LARGE SMALL	7689.46 2323.46	2487.00 1200.00	.00	74835.00 15000.00	13750.20 3405.50	48 35		

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4.2i) FEES PAID TO DOMESTIC GOVERNMENTS

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE SMALL		1000.00 708.00		60733.57 11700.00			
4.2j) FEES	PAID TO FO	DREIGN GOV	ERNMENTS				
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE SMALL	6804.79 301.71	.00 .00	.00 .00	50000.00 4000.00	13844.75 959.48	48 35	
4.2k) LANDI	NG TAX						
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE SMALL	1441.87 303.00	.00	.00	33000.00 7445.00	6451.82 1345.25	48 35	
4.21) FOOD	AND DRINK	(FOR CREW	AND PASSI	ENGERS, IF	SUPPLIED	BY THE VI	ESSEL)
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE SMALL	8038.21 342.69	.00	.00	103128.00 2500.00	21574.52 681.28	48 35	
4.2m) PAYME	NTS TO SK	IPPER AND	CREW BY V	ESSEL			
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE SMALL							
4.2n) COMMI	SSIONS PAI	ID FOR BOO	KING TRIPS	5			
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE SMALL				110440.00 16560.00			
4.20) PAYME	NTS FOR BA	AIT					
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE SMALL							

4.2p) MORTGAGE PAYMENTS FOR VESSEL

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE SMALL	14962.54 3125.26	7200.00		106800.00		48 35

4.2 al)	REPLACEMENT	OF	GEAR	OR	EOUIPMENT
---------	-------------	----	------	----	-----------

STZE GROUP							
JIZE GROOT	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE SMALL							
4.2 q2) UPG	GRADES OF (GEAR OR EQ	UIPMENT				
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE	5206.42	.00	.00	105800.00	16815.17	48	
SMALL	1035.67	.00	.00	11000.00	2268.06	35	
4.3a) TOTAI	L RECEIPTS	FROM ALL	VESSEL ACT	TIVITIES IN	1 2000		
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE SMALL	392509.4 33630.40	169343.0 12000.00	.00 -31000.00	7000000.0 200000.00	1007304 50022.16	48 35	
4.3b) % OF	VESSEL REG	CEIPTS FRC	M RECREAT	IONAL ANGLI	ING TRIPS		
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	
LARGE SMALL	85.60	98.00	.00	100.00	24.11	48	
SIZE GROUP LARGE	10.10	1.00	.00	95.00	19.25	48	
SMALL	4.31	.00	.00	40.00	9.73	35	
						ERCIAL FISHING, T	ENDERING, ETC.
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER	ENDERING, ETC.
SIZE GROUP LARGE	MEAN 2.21	MEDIAN	MINIMUM		SD 9.63	NUMBER 48	ENDERING, ETC.
SIZE GROUP LARGE	MEAN 2.21 1.91	MEDIAN .00 .00	MINIMUM .00 .00	MAXIMUM 55.00	SD 9.63	NUMBER 48	ENDERING, ETC.
SIZE GROUP LARGE SMALL	MEAN 2.21 1.91 ER OF FULL-	MEDIAN .00 .00 -TIME EMPL	MINIMUM .00 .00	MAXIMUM 55.00 65.00	SD 9.63 10.98	NUMBER 48	ENDERING, ETC.
SIZE GROUP LARGE SMALL 4.4a) NUMBE SIZE GROUP LARGE	MEAN 2.21 1.91 ER OF FULL- MEAN 2.54	MEDIAN .00 .00 -TIME EMPL MEDIAN 1.00	MINIMUM .00 .00 OYEES MINIMUM .00	MAXIMUM 55.00 65.00 MAXIMUM 12.00	SD 9.63 10.98 SD 2.97	NUMBER 48 35 NUMBER 48	ENDERING, ETC.
SIZE GROUP LARGE SMALL 4.4a) NUMBE SIZE GROUP	MEAN 2.21 1.91 ER OF FULL- MEAN	MEDIAN .00 .00 -TIME EMPL MEDIAN 1.00	MINIMUM .00 .00 OYEES MINIMUM	MAXIMUM 55.00 65.00 MAXIMUM 12.00	SD 9.63 10.98 SD 2.97	NUMBER 48 35 NUMBER	ENDERING, ETC.
SIZE GROUP LARGE SMALL 4.4a) NUMBE SIZE GROUP LARGE	MEAN 2.21 1.91 ER OF FULL- MEAN 2.54 3.34	MEDIAN .00 .00 -TIME EMPL MEDIAN 1.00 .00	MINIMUM .00 .00 OYEES MINIMUM .00 .00	MAXIMUM 55.00 65.00 MAXIMUM 12.00 100.00	SD 9.63 10.98 SD 2.97	NUMBER 48 35 NUMBER 48	ENDERING, ETC.
SIZE GROUP LARGE SMALL 4.4a) NUMBE SIZE GROUP LARGE SMALL	MEAN 2.21 1.91 ER OF FULL- MEAN 2.54 3.34 ER OF PART-	MEDIAN .00 .00 -TIME EMPL MEDIAN 1.00 .00 -TIME OR S	MINIMUM .00 .00 OYEES MINIMUM .00 .00	MAXIMUM 55.00 65.00 MAXIMUM 12.00 100.00 MPLOYEES	SD 9.63 10.98 SD 2.97	NUMBER 48 35 NUMBER 48	ENDERING, ETC.
SIZE GROUP LARGE SMALL 4.4a) NUMBE SIZE GROUP LARGE SMALL 4.4b) NUMBE	MEAN 2.21 1.91 ER OF FULL- MEAN 2.54 3.34 ER OF PART-	MEDIAN .00 .00 -TIME EMPL MEDIAN 1.00 .00 -TIME OR S MEDIAN 2.50	MINIMUM .00 OYEES MINIMUM .00 .00 EASONAL EN	MAXIMUM 55.00 65.00 MAXIMUM 12.00 100.00 MPLOYEES MAXIMUM 25.00	SD 9.63 10.98 SD 2.97 16.83 SD	NUMBER 48 35 NUMBER 48 35	ENDERING, ETC.
SIZE GROUP LARGE SMALL 4.4a) NUMBE SIZE GROUP LARGE SMALL 4.4b) NUMBE SIZE GROUP LARGE	MEAN 2.21 1.91 ER OF FULL- MEAN 2.54 3.34 ER OF PART- MEAN 4.92 .97	MEDIAN .00 .00 -TIME EMPL MEDIAN 1.00 .00 -TIME OR S MEDIAN 2.50 .00	MINIMUM .00 .00 OYEES MINIMUM .00 EASONAL EN MINIMUM .00 .00	MAXIMUM 55.00 65.00 MAXIMUM 12.00 100.00 MPLOYEES MAXIMUM 25.00 8.00	SD 9.63 10.98 SD 2.97 16.83 SD 5.48 1.76	NUMBER 48 35 NUMBER 48 35 NUMBER 48 35	ENDERING, ETC.
SIZE GROUP LARGE SMALL 4.4a) NUMBE SIZE GROUP LARGE SMALL LARGE SMALL	MEAN 2.21 1.91 ER OF FULL- MEAN 2.54 3.34 ER OF PART- MEAN 4.92 .97	MEDIAN .00 .00 -TIME EMPL MEDIAN 1.00 .00 -TIME OR S MEDIAN 2.50 .00	MINIMUM .00 .00 OYEES MINIMUM .00 EASONAL EN MINIMUM .00 .00	MAXIMUM 55.00 65.00 MAXIMUM 12.00 100.00 MPLOYEES MAXIMUM 25.00 8.00 E AND SEASO	SD 9.63 10.98 SD 2.97 16.83 SD 5.48 1.76 ONAL EMPLO	NUMBER 48 35 NUMBER 48 35 NUMBER 48 35	ENDERING, ETC.
SIZE GROUP LARGE SMALL 4.4a) NUMBE SIZE GROUP LARGE SMALL 4.4b) NUMBE SIZE GROUP LARGE SMALL 4.4c) FULL-	MEAN 2.21 1.91 ER OF FULL- MEAN 2.54 3.34 ER OF PART- MEAN 4.92 .97 -TIME EQUIV	MEDIAN .00 .00 -TIME EMPL MEDIAN 1.00 .00 -TIME OR S MEDIAN 2.50 .00 VALENCE OF MEDIAN .00	MINIMUM .00 .00 OYEES MINIMUM .00 EASONAL EN MINIMUM .00 .00	MAXIMUM 55.00 65.00 MAXIMUM 12.00 100.00 MPLOYEES MAXIMUM 25.00 8.00 E AND SEASO MAXIMUM	SD 9.63 10.98 SD 2.97 16.83 SD 5.48 1.76 ONAL EMPLO SD	NUMBER 48 35 NUMBER 48 35 NUMBER 48 35	ENDERING, ETC.

4.5 ai) NUMBER OF SALMON TRIPS													
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER							
LARGE SMALL	36.15 22.11	10.00 10.00	.00 .00	200.00 130.00	53.07 29.36	48 35							
4.5 aii) NUMBE	4.5 aii) NUMBER OF GROUNDFISH TRIPS												
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER							
LARGE SMALL	26.94 15.91	2.50 .00	.00	215.00 160.00	48.40 38.67	48 35							
4.5 aiii) NUMB	SER OF PH	ELAGIC GAN	ME FISH TRI	IPS									
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER							
LARGE SMALL	27.25 11.40	.50 .00		161.00 100.00		48 35							
4.5 aiv) NUMBE	R OF SHI	ELLFISH T	RIPS										
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER							
LARGE SMALL	.83 .14	.00		20.00 5.00		48 35							
4.5 av) NUMBER	OF FREE	ELANCE TRI	IPS										
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER							
LARGE SMALL	49.75 8.97	.00 .00	.00	725.00 100.00	132.31 22.71								
4.5 avi) NUMBE	R OF REC	CREATION 7	TRIPS										
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER							
LARGE SMALL	4.92 8.43	.00	.00	95.00 120.00		48 35							
4.5 bi) NUMBER	OF NAT	JRE WATCH	ING TRIPS										
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER							
LARGE SMALL	13.88 .80	1.00 .00	.00	250.00 10.00	38.13 1.97	48 35							
4.5 bii) NUMBE	R OF SCU	JBA TRIPS											
SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER							
LARGE SMALL	.42 .06	.00	.00	20.00 2.00	2.89 .34	48 35							

4.5 b iii) NUMBER OF BURIAL AT SEA TRIPS

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE SMALL	1.50 .34	.00	.00	10.00 4.00	2.71 .97	48 35

4.5 biv) NUMBER OF COMMERCIAL FISHING TRIPS

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE	1.48	.00	.00	41.00	7.26	48
SMALL	3.51	.00	.00	100.00	16.95	35

4.5 bv) NUMBER OF OTHER FISHING TRIPS

SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
LARGE SMALL	10.77 .91	.00	.00	283.00 22.00	44.08 3.86	48 35

Appendix B. All regions and size classes.

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMB ER
SO CA	LARGE	.58	1.00	.00	1.00	.51	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	.00	.00	.00	.00	.00	9
NO CA	LARGE	.00	.00	.00	.00	.00	5
NO CA	MEDIUM	.17	.00	.00	1.00	.41	б
NO CA	SMALL	.00	.00	.00	.00	.00	12
OR	MEDIUM	.57	.00	.00	2.00	.79	7
OR	SMALL	.29	.00	.00	2.00	.76	7
WA	MEDIUM	.13	.00	.00	1.00	.35	8
WA	SMALL	.29	.00	.00	2.00	.76	7

2.3) DID THE OWNER OF THIS VESSEL OWN OTHER CHARTER OR OPEN PARTY VESSELS IN 2000?

2.2) DOES THIS FIRM OWN VEHICLES OR BUILDINGS THAT ARE USED PRIMARILY FOR THE CHARTER BUSINESS?

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	8894.74	.00	.00	40000.00	15003.31	19
SO CA	MEDIUM	18666.67	26000.00	.00	30000.00	16289.06	3
SO CA	SMALL	3277.78	.00	.00	22000.00	7446.10	9
NO CA	LARGE	10800.00	.00	.00	30000.00	14939.88	5
NO CA	MEDIUM	3166.67	.00	.00	17000.00	6823.98	6
NO CA	SMALL	6250.00	.00	.00	65000.00	18723.47	12
OR	MEDIUM	78285.71	30000.00	.00	433000.00	157698.8	7
OR	SMALL	10285.71	.00	.00	35000.00	14103.36	7
WA	MEDIUM	25625.00	.00	.00	110000.00	43869.73	8
WA	SMALL	6714.29	.00	.00	45000.00	16898.86	7

2.3f) MULTI-VESSEL ADVERTISING COST

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	6060.63	1000.00	.00	58000.00	13643.17	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	.00	.00	.00	.00	.00	9
NO CA	LARGE	.00	.00	.00	.00	.00	5
NO CA	MEDIUM	1666.67	.00	.00	10000.00	4082.48	6
NO CA	SMALL	.00	.00	.00	.00	.00	12
OR	MEDIUM	1795.57	.00	.00	10594.00	3948.94	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	71.43	.00	.00	500.00	188.98	7

2.3g) MULTI-VESSEL PROFESSIONAL SERVICES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	2019.68	1000.00	.00	7500.00	2521.77	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	.00	.00	.00	.00	.00	9
NO CA	LARGE	.00	.00	.00	.00	.00	5
NO CA	MEDIUM	.00	.00	.00	.00	.00	6
NO CA	SMALL	.00	.00	.00	.00	.00	12
OR	MEDIUM	255.57	.00	.00	1395.00	523.46	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	42.86	.00	.00	300.00	113.39	7

*SO CA = SOUTHERN CALIFORNIA

*NO CA = NORTHERN CALIFORNIA

2.3h) MULTI-VESSEL ASSOCIATION FEES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	2110.53	300.00	.00	8842.00	2977.04	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	.00	.00	.00	.00	.00	9
NO CA	LARGE	.00	.00	.00	.00	.00	5
NO CA	MEDIUM	100.00	.00	.00	600.00	244.95	6
NO CA	SMALL	.00	.00	.00	.00	.00	12
OR	MEDIUM	135.71	.00	.00	500.00	232.23	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	3.57	.00	.00	25.00	9.45	7

2.3i) MULTI-VESSEL PHONE COST

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	781.68	.00	.00	4400.00	1135.04	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	.00	.00	.00	.00	.00	9
NO CA	LARGE	.00	.00	.00	.00	.00	5
NO CA	MEDIUM	1000.00	.00	.00	6000.00	2449.49	6
NO CA	SMALL	.00	.00	.00	.00	.00	12
OR	MEDIUM	1675.00	.00	.00	9225.00	3457.15	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	142.86	.00	.00	1000.00	377.96	7

2.3j) MULTI-VESSEL OFFICE EXPENSES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	777.16	.00	.00	4171.00	1327.56	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	.00	.00	.00	.00	.00	9
NO CA	LARGE	.00	.00	.00	.00	.00	5
NO CA	MEDIUM	416.67	.00	.00	2500.00	1020.62	6
NO CA	SMALL	.00	.00	.00	.00	.00	12
OR	MEDIUM	2071.43	.00	.00	14000.00	5263.31	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	114.29	.00	.00	800.00	302.37	7

2.3k) MULTI-VESSEL LABOR FOR SHOREBASED PERSONNEL

REGION	SIZE GROUP	MEAN ME	EDIAN MINI	MUM M	AXIMUM	SD 1	NUMBER
SO CA	LARGE	2105.26	.00	.00	28000.00	6548.07	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	.00	.00	.00	.00	.00	9
NO CA	LARGE	.00	.00	.00	.00	.00	5
NO CA	MEDIUM	.00	.00	.00	.00	.00	б
NO CA	SMALL	.00	.00	.00	.00	.00	12
OR	MEDIUM	5642.86	.00	.00	36000.00	13449.64	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	.00	.00	.00	.00	.00	7

2.31) MULTI-VESSEL LEASE OR LOAN PAYMENTS FOR MOTOR VEHICLES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA NO CA NO CA NO CA OR OR WA	LARGE MEDIUM SMALL LARGE MEDIUM SMALL MEDIUM SMALL MEDIUM	2083.89 .00 .00 .00 .00 857.14 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00	13200.00 .00 .00 .00 .00 6000.00 .00	3853.74 .00 .00 .00 .00 2267.79 .00 .00	19 3 5 6 12 7 7 8
WA	SMALL	.00	.00	.00	.00	.00	7

2.3m) MULTI-VESSEL OTHER PAYMENTS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	326.32	.00	.00	5000.00	1164.69	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	.00	.00	.00	.00	.00	9
NO CA	LARGE	.00	.00	.00	.00	.00	5
NO CA	MEDIUM	.00	.00	.00	.00	.00	б
NO CA	SMALL	.00	.00	.00	.00	.00	12
OR	MEDIUM	119.57	.00	.00	837.00	316.36	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	.00	.00	.00	.00	.00	7

2.4a) SINGLE-VESSEL ADVERTISING COST

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	7964.69	500.00	.00	61000.00	16213.12	19
SO CA	MEDIUM	4335.67	650.00	500.00	11857.00	6514.10	3
SO CA	SMALL	1342.11	1010.00	.00	4200.00	1386.59	9
NO CA	LARGE	5889.40	3547.00	900.00	12000.00	4820.95	5
NO CA	MEDIUM	1967.38	1244.63	.00	5315.00	2201.99	6
NO CA	SMALL	1215.67	300.00	.00	6000.00	2246.73	12
OR	MEDIUM	1683.00	200.00	.00	7851.00	3004.27	7
OR	SMALL	847.50	250.00	.00	2700.00	1062.43	7
WA	MEDIUM	2305.12	1170.50	.00	11000.00	3630.90	8
WA	SMALL	442.36	255.00	.00	930.00	386.31	7

2.4b) SINGLE-VESSEL PROFESSIONAL SERVICES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA	LARGE MEDIUM	1733.87 1416.67	500.00 1635.00	.00 300.00	15000.00 2315.00	3655.56 1025.09	19 3
SO CA NO CA	SMALL	927.89 1850.00	.00	.00	4000.00	1540.29	9
NO CA NO CA	MEDIUM	662.08	486.25	.00	2000.00	754.07	6 12
OR OR	MEDIUM	214.86 182.14	250.00	.00	500.00	193.16 243.55	7
WA WA	MEDIUM SMALL	537.50 457.00	400.00	.00	2000.00 1607.00	682.83 635.47	8 7

2.4c) SINGLE-VESSEL ASSOCIATION FEES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	1355.47	.00	.00	10300.00	2567.08	19
SO CA	MEDIUM	1455.33	1629.00	.00	2737.00	1376.74	3
SO CA	SMALL	272.22	.00	.00	1250.00	491.88	9
NO CA	LARGE	581.00	500.00	500.00	750.00	115.89	5
NO CA	MEDIUM	308.33	375.00	.00	600.00	265.36	6
NO CA	SMALL	114.58	87.50	.00	500.00	147.12	12
OR	MEDIUM	208.57	185.00	.00	600.00	213.24	7
OR	SMALL	112.14	.00	.00	445.00	168.12	7
WA	MEDIUM	303.75	250.00	170.00	600.00	135.43	8
WA	SMALL	79.29	.00	.00	250.00	113.30	7

2.4d) SINGLE-VESSEL PHONE COST

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	1449.05	.00	.00	13243.00	3389.92	19
SO CA	MEDIUM	6872.00	3000.00	2994.00	14622.00	6711.70	3
SO CA	SMALL	808.33	700.00	.00	1800.00	670.39	9
NO CA	LARGE	3196.80	3000.00	2400.00	4100.00	740.68	5
NO CA	MEDIUM	1589.49	1870.96	.00	3295.00	1340.34	6
NO CA	SMALL	684.83	400.00	.00	2596.00	819.85	12
OR	MEDIUM	461.86	100.00	.00	2160.00	779.88	7
OR	SMALL	2076.25	350.00	.00	12000.00	4397.78	7
WA	MEDIUM	1742.50	420.00	.00	11000.00	3774.67	8
WA	SMALL	454.44	200.00	.00	1891.43	663.63	7

2.4e) SINGLE-VESSELOFFICE EXPENSES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	751.09	.00	.00	7230.00	1731.05	19
SO CA	MEDIUM	3967.33	3427.00	.00	8475.00	4263.26	3
SO CA	SMALL	416.22	.00	.00	2246.00	729.33	9
NO CA	LARGE	1863.00	1000.00	.00	5300.00	2076.08	5
NO CA	MEDIUM	498.41	418.24	.00	1154.00	555.14	6
NO CA	SMALL	427.50	225.00	.00	3000.00	832.41	12
OR	MEDIUM	1076.00	.00	.00	7532.00	2846.83	7
OR	SMALL	171.25	.00	.00	598.73	262.42	7
WA	MEDIUM	250.00	.00	.00	1000.00	381.73	8
WA	SMALL	429.57	.00	.00	2507.00	924.06	7

2.4f) SINGLE-VESSEL LABOR FOR SHOREBASED PERSONNEL

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA SO CA NO CA NO CA NO CA OR OR	LARGE MEDIUM SMALL LARGE MEDIUM SMALL MEDIUM SMALL	5677.89 .00 1711.11 13600.00 3333.33 58.33 2357.14 59.43	.00 .00 3000.00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00	28000.00 .00 6000.00 20000.00 700.00 12000.00 416.00	9621.09 .00 2598.29 26024.99 8164.97 202.07 4497.35 157.23	19 3 9 5 6 12 7 7
WA WA	MEDIUM SMALL	4437.50 .00	.00	.00 .00	18000.00 .00	7789.36 .00	8 7

2.4 g) Single-vessel lease or loan payments for motor vehicles

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA SO CA NO CA NO CA OR	LARGE MEDIUM SMALL LARGE MEDIUM SMALL MEDIUM	1026.87 652.67 333.33 3280.00 .00 .00 .00	.00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00	5580.00 1958.00 3000.00 9200.00 .00 .00	2074.64 1130.45 1000.00 4546.65 .00 .00 .00	19 3 9 5 6 12 7
OR WA WA	SMALL MEDIUM SMALL	728.57 .00 .00	.00 .00 .00	.00 .00 .00	3600.00 .00 .00	1384.09 .00 .00	7 8 7

2.4h) SINGLE-VESSEL OTHER PAYMENTS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	976.58	.00	.00	11000.00	2744.85	19
SO CA SO CA	MEDIUM SMALL	1674.00 .00	2080.00 .00	.00	2942.00 .00	1512.44 .00	3
NO CA	LARGE	.00	.00	.00	.00	.00	5
NO CA	MEDIUM	.00	.00	.00	.00	.00	6
NO CA	SMALL	64.17	.00	.00	500.00	157.68	12
OR	MEDIUM	2756.43	.00	.00	13295.00	5157.06	7
OR	SMALL	94.71	.00	.00	663.00	250.59	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	1564.43	.00	.00	10397.00	3900.27	7

3.a) SINGLE-VESSEL LENGTH OVERALL IN FEET

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	68.79	65.00	35.00	105.00	15.74	19
SO CA	MEDIUM	59.67	57.00	42.00	80.00	19.14	3
SO CA	SMALL	40.22	38.00	22.00	64.00	11.30	9
NO CA	LARGE	52.20	50.00	46.00	61.00	5.67	5
NO CA	MEDIUM	45.67	45.50	40.00	50.00	4.03	6
NO CA	SMALL	32.08	27.50	20.00	58.00	10.39	12
OR	MEDIUM	41.43	42.00	30.00	50.00	7.44	7
OR	SMALL	23.43	23.00	22.00	26.00	1.81	7
WA	MEDIUM	45.13	43.50	36.00	56.00	7.79	8
WA	SMALL	24.57	26.00	18.00	32.00	5.03	7

3.b) SINGLE-VESSEL GROSS REGISTERED TONS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA	LARGE MEDIUM	65.47 50.33	67.00 41.00	16.00 14.00	99.00 96.00	25.98 41.79	19 3
SO CA	SMALL	19.78	22.00	.00	40.00	12.50	9
NO CA	LARGE	30.60	33.00	17.00	46.00	11.15	5
NO CA	MEDIUM	23.33	26.00	.00	38.00	12.74	б
NO CA	SMALL	11.08	7.50	.00	32.00	10.71	12
OR	MEDIUM	21.43	17.00	10.00	37.00	10.41	7
OR	SMALL	1.00	.00	.00	7.00	2.65	7
WA	MEDIUM	25.63	28.00	.00	42.00	14.15	8
WA	SMALL	3.86	2.00	.00	12.00	4.85	7

3.d) SINGLE-VESSEL HORSEPOWER OF MAIN ENGINES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	676.05	600.00	340.00	$1800.00 \\ 1200.00 \\ 600.00 \\ 870.00 \\ 900.00 \\ 1300.00 \\ 750.00 \\ 390.00$	354.30	19
SO CA	MEDIUM	693.33	640.00	240.00		482.22	3
SO CA	SMALL	393.33	350.00	175.00		165.40	9
NO CA	LARGE	600.00	600.00	230.00		254.85	5
NO CA	MEDIUM	648.33	670.00	400.00		178.93	6
NO CA	SMALL	421.67	255.00	160.00		347.37	12
OR	MEDIUM	399.29	300.00	130.00		275.08	7
OR	SMALL	262.14	225.00	200.00		76.48	7
WA	MEDIUM	474.38	400.00 210.00	165.00	900.00	262.81	8
WA	SMALL	201.86		80.00	280.00	68.39	7

3.f) SINGLE-VESSEL CRUISING SPEED IN KNOTS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	10.58	10.00	9.00	14.00	1.12	19
SO CA	MEDIUM	9.33	10.00	8.00	10.00	1.15	3
SO CA	SMALL	14.56	13.00	8.00	32.00	7.11	9
NO CA	LARGE	13.40	14.00	8.00	17.00	3.36	5
NO CA	MEDIUM	14.67	14.50	11.00	20.00	3.20	6
NO CA	SMALL	17.00	18.50	9.00	25.00	5.48	12
OR	MEDIUM	12.71	13.00	8.00	18.00	3.20	7
OR	SMALL	24.43	27.00	15.00	30.00	6.35	7
WA	MEDIUM	12.88	13.00	10.00	17.00	2.53	8
WA	SMALL	20.71	23.00	.00	38.00	14.60	7

3.g) SINGLE-VESSEL PASSENGER CAPACITY

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	66.42	49.00	6.00	149.00	42.25	19
SO CA	MEDIUM	26.33	20.00	18.00	41.00	12.74	3
SO CA	SMALL	12.56	6.00	3.00	69.00	21.19	9
NO CA	LARGE	39.20	38.00	32.00	49.00	7.66	5
NO CA	MEDIUM	30.17	28.50	14.00	46.00	12.24	б
NO CA	SMALL	6.17	6.00	6.00	8.00	.58	12
OR	MEDIUM	18.57	16.00	6.00	41.00	14.47	7
OR	SMALL	5.71	6.00	4.00	6.00	.76	7
WA	MEDIUM	19.50	16.50	6.00	32.00	9.44	8
WA	SMALL	5.43	6.00	4.00	6.00	.98	7

3.h) SINGLE-VESSEL MARKET VALUE WITH PERMITS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA SO CA NO CA NO CA NO CA OR	LARGE MEDIUM SMALL LARGE MEDIUM SMALL MEDIUM	786666.7 118888.9 237000.0 142166.7	105000.0 250000.0 145000.0 62750.00	60000.00 .00 .00 20000.00	1500000.0 2000000.0 250000.00 450000.00 250000.00 300000.00 260000.00	1057607 77410.34 159593.2 97673.78 82036.70	19 3 9 5 6 12 7
OR WA WA	SMALL MEDIUM SMALL	32197.86 153750.0 39785.71	30000.00 112500.0	10000.00 65000.00 16000.00	75385.00 400000.00 65000.00	21307.21 117100.4	7 8 7

3.i) SINGLE-VESSEL MARKET VALUE WITHOUT PERMITS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	430000 0	300000.0	0.0	1250000.0	408561 2	19
SO CA	MEDIUM			200000.00		1011599	3
SO CA	SMALL	84444.44	100000.0	.00	200000.00	70774.49	9
NO CA	LARGE	200000.0	225000.0	.00	450000.00	174104.9	5
NO CA	MEDIUM	141333.3	145000.0	.00	250000.00	98247.99	6
NO CA	SMALL	80750.00	62500.00	.00	300000.00	88633.18	12
OR	MEDIUM	122857.1	88000.00	62000.00	260000.00	74196.65	7
OR	SMALL	18850.00	.00	.00	75000.00	28178.14	7
WA	MEDIUM	80000.00	47500.00	.00	360000.00	119731.8	8
WA	SMALL	27857.14	25000.00	.00	65000.00	21767.17	7

3.j) SINGLE-VESSEL COST OF VESSEL WHEN PURCHASED BY PRESENT OWNER

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	359736.8	250000.0	.00	1650000.0	376686.8	19
SO CA	MEDIUM	383333.3	275000.0	75000.00	800000.00	374444.0	3
SO CA	SMALL	88611.11	75000.00	15500.00	180000.00	52958.58	9
NO CA	LARGE	168000.0	170000.0	40000.00	300000.00	94379.55	5
NO CA	MEDIUM	121666.7	132500.0	65000.00	165000.00	42387.10	6
NO CA	SMALL	76958.33	62500.00	500.00	250000.00	72428.16	12
OR	MEDIUM	100000.0	55000.00	.00	230000.00	89116.03	7
OR	SMALL	39421.43	38000.00	7500.00	83500.00	23596.11	7
WA	MEDIUM	98125.00	67500.00	35000.00	300000.00	86878.30	8
WA	SMALL	43157.14	38000.00	3700.00	110000.00	33707.76	7

3.k) SINGLE_VESSEL YEAR PURCHASED

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	1990.68	1994.00	1979.00	1998.00	6.79	19
SO CA	MEDIUM	1990.00	1994.00	1978.00	1998.00	10.58	3
SO CA	SMALL	1992.56	1995.00	1979.00	1998.00	6.13	9
NO CA	LARGE	1991.60	1995.00	1980.00	1998.00	7.09	5
NO CA	MEDIUM	1991.50	1989.00	1986.00	1999.00	5.54	6
NO CA	SMALL	1993.42	1996.00	1977.00	2000.00	7.03	12
OR	MEDIUM	1990.00	1994.00	1969.00	2000.00	10.69	7
OR	SMALL	1994.71	1997.00	1988.00	2000.00	4.64	7
WA	MEDIUM	1986.50	1987.00	1976.00	1996.00	6.74	8
WA	SMALL	1996.86	1998.00	1993.00	2000.00	2.48	7

4.2a) HAULOUT

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	4987.48	4000.00	.00	18000.00	5208.01	19
SO CA	MEDIUM	1966.67	2000.00	.00	3900.00	1950.21	3
SO CA	SMALL	1777.78	.00	.00	11000.00	3632.42	9
NO CA	LARGE	8599.00	6000.00	3600.00	20395.00	6786.05	5
NO CA	MEDIUM	2836.23	3000.00	.00	5000.00	2038.13	6
NO CA	SMALL	897.17	575.00	.00	3000.00	1032.34	12
OR	MEDIUM	1357.14	400.00	.00	6500.00	2320.10	7
OR	SMALL	23.57	.00	.00	165.00	62.36	7
WA	MEDIUM	1084.75	750.00	400.00	2600.00	814.53	8
WA	SMALL	158.57	50.00	.00	600.00	241.55	7

4.2b) ENGINE OVERHAUL

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	7393.74	.00	.00	68000.00	16200.63	19
SO CA	MEDIUM	5151.00	3453.00	.00	12000.00	6177.57	3
SO CA	SMALL	1233.33	.00	.00	5000.00	1736.38	9
NO CA	LARGE	3200.00	.00	.00	8000.00	4381.78	5
NO CA	MEDIUM	3083.33	2500.00	.00	7000.00	3441.17	6
NO CA	SMALL	900.00	.00	.00	5000.00	1708.80	12
OR	MEDIUM	2142.86	.00	.00	15000.00	5669.47	7
OR	SMALL	137.37	.00	.00	961.56	363.44	7
WA	MEDIUM	587.50	.00	.00	3000.00	1141.98	8
WA	SMALL	.00	.00	.00	.00	.00	7

4.2c) ALL OTHER VESSEL MAINTENANCE

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	18028.67	10000.00	.00	97500.00	25650.11	19
SO CA	MEDIUM	29035.67	9340.00	.00	77767.00	42460.17	3
SO CA	SMALL	2900.00	2000.00	.00	8000.00	2755.00	9
NO CA	LARGE	11708.40	11800.00	5000.00	23000.00	7022.49	5
NO CA	MEDIUM	5565.00	4500.00	1390.00	10000.00	3636.39	б
NO CA	SMALL	2997.61	1750.00	.00	11000.00	3371.14	12
OR	MEDIUM	7969.62	2000.00	.00	35144.37	12736.47	7
OR	SMALL	546.59	276.11	.00	2000.00	719.66	7
WA	MEDIUM	3068.82	1100.00	.00	16200.00	5453.86	8
WA	SMALL	1893.71	2000.00	120.00	3900.00	1432.63	7

4.2d) ELECTRONICS MAINTENANCE

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	1082.42	.00	.00	5800.00	1825.58	19
SO CA	MEDIUM	853.33	1200.00	.00	1360.00	743.33	3
SO CA	SMALL	488.89	500.00	.00	1000.00	488.48	9
NO CA	LARGE	1100.00	1500.00	.00	2000.00	1024.70	5
NO CA	MEDIUM	200.00	.00	.00	1000.00	400.00	б
NO CA	SMALL	391.67	.00	.00	3000.00	854.36	12
OR	MEDIUM	1197.14	80.00	.00	6000.00	2193.34	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	2193.75	175.00	.00	15000.00	5210.18	8
WA	SMALL	12.14	.00	.00	85.00	32.13	7

4.2e) MOORAGE

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	7857.62	3360.00	.00	50000.00	14862.34	19
SO CA	MEDIUM	13755.67	13980.00	1200.00	26087.00	12445.02	3
SO CA	SMALL	4448.56	5437.00	.00	10800.00	3854.45	9
NO CA	LARGE	5196.60	4000.00	1200.00	9200.00	3506.11	5
NO CA	MEDIUM	3974.67	2880.00	1500.00	8000.00	2481.03	6
NO CA	SMALL	2971.78	3300.00	.00	7920.00	2391.66	12
OR	MEDIUM	1521.86	1200.00	850.00	2809.00	657.24	7
OR	SMALL	435.71	350.00	.00	1000.00	374.19	7
WA	MEDIUM	6118.31	2200.00	615.00	27000.00	9106.15	8
WA	SMALL	1087.29	1000.00	111.00	2548.00	859.46	7

4.2f) INSURANCE

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	13337.31	12141.00	.00	35473.00	7838.10	19
SO CA	MEDIUM	9653.00	8534.00	6000.00	14425.00	4322.53	3
SO CA	SMALL	3172.22	2200.00	750.00	12000.00	3370.75	9
NO CA	LARGE	6686.00	6500.00	6000.00	7500.00	584.79	5
NO CA	MEDIUM	5800.45	6000.00	3000.00	8510.00	2048.22	6
NO CA	SMALL	2447.58	1996.00	1200.00	5500.00	1494.66	12
OR	MEDIUM	4948.43	2250.00	1100.00	15776.00	5210.17	7
OR	SMALL	1083.86	1000.00	702.00	2300.00	558.62	7
WA	MEDIUM	2192.87	2350.00	.00	3700.00	1132.46	8
WA	SMALL	1099.57	1013.00	588.00	1598.00	356.66	7

4.2g) FUEL

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	39952.42	36145.00	.00	158083.00	34410.44	19
SO CA	MEDIUM	49960.67	39808.00	5000.00	105074.00	50803.63	3
SO CA	SMALL	6740.78	6285.00	1500.00	15000.00	4739.05	9
NO CA	LARGE	19381.80	19570.00	12000.00	25000.00	5232.49	5
NO CA	MEDIUM	12261.23	10322.50	2946.00	29000.00	9981.81	6
NO CA	SMALL	6172.12	3500.00	879.52	20009.00	6358.62	12
OR	MEDIUM	6863.34	2675.00	500.00	20106.00	7571.67	7
OR	SMALL	1265.22	500.00	400.00	3000.00	1116.72	7
WA	MEDIUM	8171.48	6435.92	2500.00	28000.00	8302.97	8
WA	SMALL	1764.57	2000.00	450.00	2756.00	751.37	7

4.2h) SUPPLIES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	11328.58	2874.00	.00	74835.00	18983.79	19
SO CA	MEDIUM	15478.67	6005.00	2000.00	38431.00	19977.92	3
SO CA	SMALL	3056.22	1692.00	.00	9500.00	3597.72	9
NO CA	LARGE	9316.00	4600.00	3200.00	25000.00	9175.36	5
NO CA	MEDIUM	2548.00	1694.00	800.00	8000.00	2721.13	6
NO CA	SMALL	2311.67	695.00	.00	15000.00	4192.80	12
OR	MEDIUM	2345.14	1500.00	.00	5257.00	2422.44	7
OR	SMALL	2042.71	673.00	100.00	10000.00	3568.27	7
WA	MEDIUM	3641.41	1250.00	.00	18000.00	6042.35	8
WA	SMALL	1682.29	1800.00	.00	4000.00	1456.57	7

4.2i) FEES PAID TO DOMESTIC GOVERNMENTS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA	LARGE MEDIUM	12551.23 3439.00	6200.00 3497.00	.00	60733.57 6820.00	3410.37	19 3
SO CA NO CA	SMALL LARGE	3609.22 2716.00	1700.00	400.00	11700.00 11870.00	3694.80 5148.44	9 5
NO CA	MEDIUM	2316.50	1400.00	100.00	8000.00	2960.66	6
NO CA OR	SMALL MEDIUM	723.67 347.57	642.50 155.00	.00	2200.00 940.00	631.93 383.19	12 7
OR	SMALL	291.43	.00	.00	1440.00	545.30	7
WA WA	MEDIUM SMALL	3537.49 1268.21	537.50 780.00	.00 .00	20800.00 3500.00	7175.63 1162.94	8 7

4.2j) FEES PAID TO FOREIGN GOVERNMENTS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	14494.42	6736.00	.00	50000.00	17609.72	19
SO CA	MEDIUM	16978.67	12040.00	.00	38896.00	19912.75	3
SO CA	SMALL	1134.44	.00	.00	4000.00	1687.51	9
NO CA	LARGE	.00	.00	.00	.00	.00	5
NO CA	MEDIUM	.00	.00	.00	.00	.00	6
NO CA	SMALL	29.17	.00	.00	350.00	101.04	12
OR	MEDIUM	.00	.00	.00	.00	.00	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	37.50	.00	.00	300.00	106.07	8
WA	SMALL	.00	.00	.00	.00	.00	7

4.2k) LANDING TAX

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	3358.42	.00	.00	33000.00		19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	827.22	.00	.00	7445.00	2481.67	9
NO CA	LARGE	280.00	.00	.00	1400.00	626.10	5
NO CA	MEDIUM	666.67	.00	.00	4000.00	1632.99	6
NO CA	SMALL	254.17	.00	.00	3050.00	880.46	12
OR	MEDIUM	.00	.00	.00	.00	.00	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	15.71	.00	.00	110.00	41.58	7

4.21) FOOD AND DRINK (FOR CREW AND PASSENGERS, IF SUPPLIED BY THE VESSEL)

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	14795.26	450.00	.00	103128.00	28172.31	19
SO CA	MEDIUM	34271.00	20828.00	4000.00	77985.00	38781.19	3
SO CA	SMALL	968.22	1000.00	.00	2500.00	1000.04	9
NO CA	LARGE	150.00	.00	.00	750.00	335.41	5
NO CA	MEDIUM	.00	.00	.00	.00	.00	6
NO CA	SMALL	160.83	.00	.00	1700.00	488.08	12
OR	MEDIUM	165.86	.00	.00	651.00	283.24	7
OR	SMALL	42.86	.00	.00	300.00	113.39	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	150.00	100.00	.00	600.00	214.09	7

4.2m) PAYMENTS TO SKIPPER AND CREW BY VESSEL

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE		70000.00		230800.00		19
SO CA	MEDIUM	53869.00	48225.00	15000.00	98382.00	41976.55	3
SO CA	SMALL	9078.11	4000.00	.00	35953.00	11701.88	9
NO CA	LARGE	17435.00	14010.00	10000.00	25000.00	6732.96	5
NO CA	MEDIUM	18457.74	17500.00	2000.00	35000.00	13634.50	б
NO CA	SMALL	10976.67	910.00	.00	80000.00	23131.89	12
OR	MEDIUM	19331.28	10000.00	.00	85718.40	29941.43	7
OR	SMALL	3776.71	.00	.00	20000.00	7545.31	7
WA	MEDIUM	22781.13	16500.00	.00	80000.00	26453.28	8
WA	SMALL	6726.00	.00	-1795.00	38000.00	14301.67	7

4.2n) COMMISSIONS PAID FOR BOOKING TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	34758.25	29250.00	.00	110440.00	31152.48	19
SO CA	MEDIUM	32605.67	29411.00	24000.00	44406.00	10571.45	3
SO CA	SMALL	983.33	.00	.00	4400.00	1719.01	9
NO CA	LARGE	10022.80	5094.00	2000.00	22270.00	9423.13	5
NO CA	MEDIUM	2669.13	1000.00	.00	12000.00	4675.76	6
NO CA	SMALL	2975.96	.00	.00	16560.00	5422.63	12
OR	MEDIUM	3414.08	250.00	.00	19148.59	7016.52	7
OR	SMALL	52.57	.00	.00	368.00	139.09	7
WA	MEDIUM	5247.39	4739.56	.00	12500.00	4704.83	8
WA	SMALL	306.86	140.00	.00	1446.00	517.91	7

4.20) PAYMENTS FOR BAIT

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	37396.51	29250.00	.00	94541.00	25952.10	19
SO CA	MEDIUM	28984.33	38040.00	.00	48913.00	25683.15	3
SO CA	SMALL	5488.11	3500.00	675.00	28000.00	8624.78	9
NO CA	LARGE	2637.80	1385.00	.00	7939.00	3137.05	5
NO CA	MEDIUM	5191.43	3418.00	.00	15000.00	5652.26	6
NO CA	SMALL	2177.50	520.00	.00	8500.00	2908.67	12
OR	MEDIUM	4179.10	525.00	.00	26851.91	10002.57	7
OR	SMALL	554.00	210.00	.00	1425.00	623.92	7
WA	MEDIUM	1875.00	.00	.00	12000.00	4223.66	8
WA	SMALL	208.86	.00	.00	1012.00	369.98	7

4.2p) MORTGAGE PAYMENTS FOR VESSEL

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	26211.48	16200.00	.00	106800.00	30748.48	19
SO CA	MEDIUM	27298.67	35300.00	.00	46596.00	24306.64	3
SO CA	SMALL	3748.00	.00	.00	15000.00	5836.76	9
NO CA	LARGE	11617.00	11760.00	.00	24000.00	8594.76	5
NO CA	MEDIUM	2680.83	.00	.00	14400.00	5780.62	6
NO CA	SMALL	5145.28	.00	.00	20209.00	7366.07	12
OR	MEDIUM	5245.43	4800.00	.00	14268.00	5018.91	7
OR	SMALL	1372.68	.00	.00	9608.76	3631.77	7
WA	MEDIUM	3425.00	750.00	.00	12000.00	4968.69	8
WA	SMALL	614.29	.00	.00	3100.00	1183.82	7

4.2 ql) REPLACEMENT OF GEAR OR EQUIPMENT

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	16237.47	625.00		200000.00		19
SO CA	MEDIUM	2512.00	.00	.00	7536.00	4350.91	3
SO CA	SMALL	1144.44	.00	.00	7000.00	2260.04	9
NO CA	LARGE	800.00	.00	.00	2000.00	1095.45	5
NO CA	MEDIUM	3083.33	.00	.00	18000.00	7310.38	6
NO CA	SMALL	10855.06	150.00	.00	120000.00	34404.87	12
OR	MEDIUM	5821.34	1431.36	1043.00	26700.00	9444.06	7
OR	SMALL	864.59	.00	.00	4202.14	1570.45	7
WA	MEDIUM	7348.56	2644.23	.00	45000.00	15288.96	8
WA	SMALL	600.00	.00	.00	2500.00	950.44	7

4.2 q2) UPGRADES OF GEAR OR EQUIPMENT

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA	LARGE MEDIUM	10371.47	.00	.00	105800.00	25331.87	19 3
SO CA SO CA	SMALL	.00 1266.67	.00	.00	5000.00	.00 2142.43	9
NO CA	LARGE	1800.00	.00	.00	6000.00	2683.28	5
NO CA	MEDIUM	600.00	.00	.00	3000.00	1200.00	6
NO CA	SMALL	1422.92	.00	.00	11000.00	3339.97	12
OR	MEDIUM	5035.71	.00	.00	30000.00	11162.09	7
OR	SMALL	352.80	.00	.00	1819.59	690.67	7
WA	MEDIUM	625.00	.00	.00	4000.00	1382.29	8
WA	SMALL	757.71	.00	.00	2600.00	1042.66	7

4.3a) TOTAL RECEIPTS FROM ALL VESSEL ACTIVITIES IN 2000

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	774952.2	367050.0	7500.00	7000000.0	1535662	19
SO CA	MEDIUM	363472.3	309737.0	80000.00	700680.00	313809.7	3
SO CA	SMALL	53210.78	35000.00	-31000.00	200000.00	69469.60	9
NO CA	LARGE	183761.4	172686.0	110000.00	275000.00	61064.40	5
NO CA	MEDIUM	91712.84	90000.00	22000.00	166000.00	58183.57	5
NO CA	SMALL	43379.50	29800.00	1800.00	175000.00	54688.87	12
OR	MEDIUM	85269.25	52000.00	12000.00	270000.00	95837.55	7
OR	SMALL	6889.61	6583.00	15.05	20000.00	8066.52	5
WA	MEDIUM	131460.8	64843.05	22000.00	400000.00	145436.6	8
WA	SMALL	20452.13	11849.94	5880.00	48000.00	16649.34	7

4.3b) % OF VESSEL RECEIPTS FROM RECREATIONAL ANGLING TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	85.74	96.00	5.00	100.00	24.36	19
SO CA	MEDIUM	100.00	100.00	100.00	100.00	.00	3
SO CA	SMALL	93.89	99.00	60.00	100.00	13.10	9
NO CA	LARGE	74.00	70.00	45.00	100.00	23.29	5
NO CA	MEDIUM	99.80	100.00	99.00	100.00	.45	5
NO CA	SMALL	91.50	100.00	35.00	100.00	19.20	12
OR	MEDIUM	89.57	98.00	51.00	100.00	17.88	7
OR	SMALL	95.80	100.00	89.00	100.00	5.76	5
WA	MEDIUM	79.25	96.50	.00	100.00	34.94	8
WA	SMALL	91.71	100.00	65.00	100.00	13.50	7

4.3 c) % OF VESSEL RECEIPTS FROM OTHER CHARTER ACTIVITIES SUCH AS WHALE WATCHING, DIVE TRIPS, BURIALS AT SEA ETC.

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	14.26	4.00	.00	95.00	24.36	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	6.11	1.00	.00	40.00	13.10	9
NO CA	LARGE	15.00	5.00	.00	40.00	18.71	5
NO CA	MEDIUM	.20	.00	.00	1.00	.45	5
NO CA	SMALL	2.92	.00	.00	25.00	7.33	12
OR	MEDIUM	10.14	2.00	.00	49.00	17.96	7
OR	SMALL	4.20	.00	.00	11.00	5.76	5
WA	MEDIUM	2.13	1.00	.00	8.00	2.95	8
WA	SMALL	5.71	.00	.00	35.00	13.05	7

(4.3d) % of vessel receipts from other sources such as commercial fishing, tendering, etc.

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA SO CA NO CA NO CA NO CA OR OR	LARGE MEDIUM SMALL LARGE MEDIUM SMALL MEDIUM SMALL	.00 .00 11.00 .00 5.58 .29 .00	.00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00	$ \begin{array}{r} 00\\ 00\\ 55.00\\ 00\\ 65.00\\ 2.00\\ 00\\ 00 \end{array} $.00 .00 24.60 .00 18.72 .76 .00	19 3 5 5 12 7 5
WA WA	MEDIUM SMALL	6.13 .00	.00	.00	38.00 .00	13.44 .00	8 7

4.4a) NUMBER OF FULL-TIME EMPLOYEES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	4.26	4.00	.00	12.00	3.28	19
SO CA	MEDIUM	3.00	2.00	.00	7.00	3.61	3
SO CA	SMALL	.22	.00	.00	2.00	.67	9
NO CA	LARGE	1.40	1.00	1.00	2.00	.55	5
NO CA	MEDIUM	1.00	1.00	.00	2.00	.63	6
NO CA	SMALL	8.92	.50	.00	100.00	28.69	12
OR	MEDIUM	2.00	1.00	.00	10.00	3.61	7
OR	MALL	.71	1.00	.00	1.00	.49	7
WA	MEDIUM	.63	.50	.00	2.00	.74	8
WA	SMALL	.43	.00	.00	1.00	.53	7

4.4b) NUMBER OF PART-TIME OR SEASONAL EMPLOYEES

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	8.58	6.00	2.00	25.00	6.54	19
SO CA SO CA	MEDIUM SMALL	4.33 1.67	4.00 1.00	2.00	7.00 5.00	2.52 1.94	3 9
NO CA	LARGE	2.60	2.00	.00	5.00	1.94	5
NO CA	MEDIUM	1.50	1.50	.00	3.00	1.05	6
NO CA	SMALL	1.25	.00	.00	8.00	2.34	12
OR	MEDIUM	2.57	2.00	.00	9.00	3.15	7
OR	SMALL	.14	.00	.00	1.00	.38	7
WA	MEDIUM	2.50	1.00	.00	12.00	3.96	8
WA	SMALL	.43	.00	.00	1.00	.53	7

4.4c) full-time equivalence of part-time and seasonal employees

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA SO CA NO CA NO CA NO CA OR OR	LARGE MEDIUM SMALL LARGE MEDIUM SMALL MEDIUM SMALL	1.11 2.67 .50 2.20 1.92 .33 .69 .00	.00 2.00 2.00 1.25 .00 .30 .00	.00 2.00 .00 .00 .00 .00 .00	5.00 4.00 3.50 6.00 6.00 3.00 2.50 .00	1.88 1.15 1.17 2.49 2.42 .89 .92 .00	19 3 9 5 6 12 7 7
WA WA	MEDIUM SMALL	1.04 .21	.17 .00	.00 .00	6.00 1.00	2.05 .39	8 7

4.5 ai) NUMBER OF SALMON TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	.11	.00	.00	2.00	.46	19 3
SO CA SO CA	MEDIUM SMALL	.00	.00 .00	.00	.00 .00	.00 .00	3 9
NO CA NO CA	LARGE MEDIUM	96.80 91.83	90.00 100.00	10.00 23.00	179.00 140.00	62.08 44.01	5 6
NO CA	SMALL	19.33	12.00	.00	60.00	20.69	12
OR OR	MEDIUM SMALL	32.14 29.00	13.00 38.00	.00 8.00	140.00 50.00	48.71 18.84	7
WA WA	MEDIUM SMALL	59.13 48.43	42.50 31.00	28.00 .00	200.00 130.00	57.44 46.18	8 7

4.5 aii) NUMBER OF GROUNDFISH TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	11.21	.00	.00	95.00	28.46	19
SO CA	MEDIUM	3.33	.00	.00	10.00	5.77	3
SO CA	SMALL	26.22	.00	.00	160.00	56.11	9
NO CA	LARGE	45.00	10.00	.00	200.00	86.89	5
NO CA	MEDIUM	33.33	20.00	.00	120.00	45.04	б
NO CA	SMALL	18.50	.00	.00	150.00	42.96	12
OR	MEDIUM	50.86	21.00	.00	215.00	75.63	7
OR	SMALL	8.57	.00	.00	60.00	22.68	7
WA	MEDIUM	36.13	28.00	.00	100.00	33.52	8
WA	SMALL	5.57	5.00	.00	10.00	4.35	7

4.5 aiii) NUMBER OF PELAGIC GAME FISH TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	45.32	15.00	.00	157.00	57.07	19
SO CA	MEDIUM	110.67	120.00	51.00	161.00	55.59	3
SO CA	SMALL	26.78	12.00	.00	100.00	33.12	9
NO CA	LARGE	5.60	2.00	.00	15.00	6.58	5
NO CA	MEDIUM	5.83	.00	.00	35.00	14.29	6
NO CA	SMALL	13.17	.00	.00	78.00	25.23	12
OR	MEDIUM	1.14	.00	.00	6.00	2.27	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	5.50	.00	.00	26.00	9.29	8
WA	SMALL	.00	.00	.00	.00	.00	7

4.5 aiv) NUMBER OF SHELLFISH TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA SO CA NO CA	LARGE MEDIUM SMALL LARGE	.00 .00 .00 .00	.00 .00 .00	.00 .00 .00	.00 .00 .00 .00	.00 .00 .00 .00	19 3 9 5
NO CA NO CA	MEDIUM SMALL	.00	.00	.00	.00	.00	6 12
OR OR	MEDIUM SMALL	5.71 .00	.00	.00	20.00	9.76 .00	12 7 7
WA WA	MEDIUM SMALL	.00	.00	.00	.00	.00 1.89	8 7

4.5 av) NUMBER OF FREELANCE TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	112.37	.00	.00	725.00	194.80	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	24.00	.00	.00	100.00	40.48	9
NO CA	LARGE	44.00	40.00	.00	100.00	45.61	5
NO CA	MEDIUM	4.83	.00	.00	25.00	10.01	б
NO CA	SMALL	8.17	2.50	.00	33.00	10.67	12
OR	MEDIUM	.57	.00	.00	4.00	1.51	7
OR	SMALL	.00	.00	.00	.00	.00	7
WA	MEDIUM	.00	.00	.00	.00	.00	8
WA	SMALL	.00	.00	.00	.00	.00	7

4.5 avi) NUMBER OF RECREATION TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	5.11	.00	.00	95.00	21.77	19
SO CA	MEDIUM	.00	.00	.00	.00	.00	3
SO CA	SMALL	8.56	.00	.00	50.00	17.92	9
NO CA	LARGE	.60	.00	.00	3.00	1.34	5
NO CA	MEDIUM	.17	.00	.00	1.00	.41	б
NO CA	SMALL	5.25	.00	.00	50.00	14.58	12
OR	MEDIUM	2.86	.00	.00	15.00	5.67	7
OR	SMALL	5.00	.00	.00	30.00	11.18	7
WA	MEDIUM	14.38	.00	.00	75.00	28.21	8
WA	SMALL	17.14	.00	.00	120.00	45.36	7

4.5 bi) NUMBER OF NATURE WATCHING TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	21.63	2.00	.00	250.00	57.00	19
SO CA	MEDIUM	3.33	.00	.00	10.00	5.77	3
SO CA	SMALL	.33	.00	.00	2.00	.71	9
NO CA	LARGE	10.00	5.00	.00	25.00	11.73	5
NO CA	MEDIUM	8.67	.00	.00	50.00	20.26	6
NO CA	SMALL	.33	.00	.00	2.00	.78	12
OR	MEDIUM	14.00	.00	.00	71.00	27.07	7
OR	SMALL	1.14	.00	.00	4.00	1.95	7
WA	MEDIUM	5.63	2.50	.00	26.00	8.75	8
WA	SMALL	1.86	.00	.00	10.00	3.76	7

4.5 bii) NUMBER OF SCUBA TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA	LARGE MEDIUM	1.05	.00	.00	20.00	4.59	19 3
SO CA	SMALL	.00	.00	.00	.00	.00	9
NO CA NO CA	LARGE MEDIUM	.00 .00	.00 .00	.00 .00	.00 .00	.00 .00	5 6
NO CA OR	SMALL MEDIUM	.00	.00	.00	.00	.00	12 7
OR	SMALL	.29	.00	.00	2.00	.76	7
WA WA	MEDIUM SMALL	.00	.00 .00	.00	.00	.00 .00	8 7

4.5 b iii) NUMBER OF BURIAL AT SEA TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA SO CA	LARGE MEDIUM	.79 .67	.00	.00	6.00 2.00	1.65 1.15	19 3
SO CA NO CA	SMALL LARGE	.67 3.80	.00	.00	3.00 8.00	1.32 3.63	9 5
NO CA	MEDIUM	2.00	.00	.00	10.00	4.00	6
NO CA OR	SMALL MEDIUM	.33 2.86	.00 .00	.00 .00	4.00 10.00	1.15 3.98	12 7
OR WA	SMALL MEDIUM	.14	.00	.00	1.00 2.00	.38	7 8
WA WA	SMALL	.14	.00	.00	1.00	.38	8 7

4.5 biv) NUMBER OF COMMERCIAL FISHING TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	.00	.00	.00	.00	.00	19
SO CA SO CA	MEDIUM SMALL	.00 1.22	.00 .00	.00 .00	.00 6.00	.00 2.44	3 9
NO CA	LARGE	6.00	.00	.00	30.00	13.42	5
NO CA	MEDIUM	.00	.00	.00	.00	.00	б
NO CA	SMALL	8.33	.00	.00	100.00	28.87	12
OR	MEDIUM	.00	.00	.00	.00	.00	7
OR	SMALL	1.71	.00	.00	12.00	4.54	7
WA	MEDIUM	5.13	.00	.00	41.00	14.50	8
WA	SMALL	.00	.00	.00	.00	.00	7

4.5 bv) NUMBER OF OTHER FISHING TRIPS

REGION	SIZE GROUP	MEAN	MEDIAN	MINIMUM	MAXIMUM	SD	NUMBER
SO CA	LARGE	17.74	.00	.00	283.00	64.69	19
SO CA SO CA	MEDIUM SMALL	.00 2.89	.00 .00	.00 .00	.00 22.00	.00 7.29	3 9
NO CA	LARGE	6.20	.00	.00	30.00	13.31	5
NO CA	MEDIUM	.00	.00	.00	.00	.00	6
NO CA	SMALL	.00	.00	.00	.00	.00	12
OR	MEDIUM	19.43	2.00	.00	120.00	44.49	7
OR	SMALL	.86	.00	.00	6.00	2.27	7
WA	MEDIUM	1.63	.00	.00	13.00	4.60	8
WA	SMALL	.00	.00	.00	.00	.00	7